

Performance Highlights

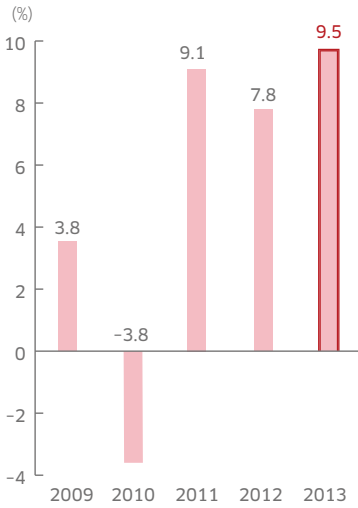
Years ended March 31

	Millions of yen			Thousands of U.S. dollars
	2013	2012	2011	2013
Net sales	¥1,288,881	¥1,303,778	¥1,226,949	\$13,712,958
Operating income	42,062	57,484	42,628	447,515
Recurring profit	39,328	63,627	49,136	418,433
Net income	30,864	23,323	25,965	328,375
Comprehensive income	44,039	24,569	18,252	468,554
Net cash provided by operating activities	¥28,101	¥84,737	¥81,929	\$298,978
Net cash used for investing activities	(81,160)	(65,959)	(52,942)	(863,496)
Free cash flow	(53,058)	18,778	28,986	(564,517)
Net cash provided by (used for) financing activities	57,671	(26,831)	(18,862)	613,586
Cash on hand and in banks	38,525	34,316	47,233	409,884
Trade receivables (notes and accounts receivables)	432,649	404,054	401,753	4,603,138
Inventories	460,105	441,897	425,322	4,895,255
Other current assets	85,534	86,918	77,409	910,040
Current assets	1,016,814	967,186	951,719	10,818,321
Total fixed assets	325,239	293,536	295,029	3,460,364
Total investments and other assets	124,236	101,416	107,529	1,321,804
Total assets	1,466,290	1,362,139	1,354,278	15,600,489
Trade payables (notes and accounts payables)	281,063	310,775	319,272	2,990,350
Interest-bearing debt	484,653	407,166	429,144	5,156,433
Other liabilities	350,693	328,274	308,428	3,731,172
Total liabilities	1,116,409	1,046,216	1,056,844	11,877,955
Total shareholders' equity	357,379	335,270	317,176	3,802,308
Total accumulated other comprehensive income	(19,139)	(29,216)	(28,120)	(203,627)
Minority interests	11,641	9,868	8,377	123,853
Net assets	349,881	315,922	297,433	3,722,534
Liabilities and net assets	1,466,290	1,362,139	1,354,278	15,600,489
CO ₂ emissions (non-consolidated)	279	252	258	(thousand t-CO ₂)
Expenditure on social contribution activity	687	796	737	(millions of yen)
Number of employees	34,010	33,267	32,706	(persons)
Domestic	25,222	24,770	24,511	(persons)
Overseas	8,788	8,498	8,195	(persons)

Note: All dollar figures have been translated into yen at ¥93.99 to US\$1, the approximate rate of exchange at March 31, 2013.

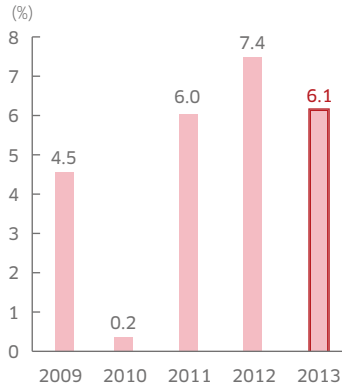
Return on equity

Net income / Shareholders' equity



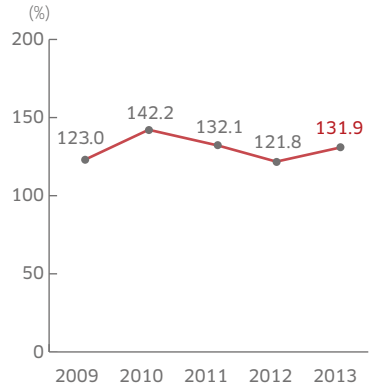
Return on invested capital

(Income before income taxes and minority interests + Interest expense) / Invested capital



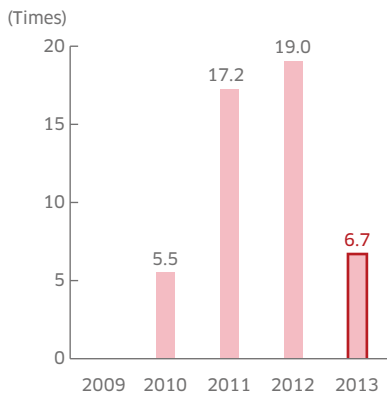
Debt equity ratio

Net interest-bearing debt / Shareholders' equity



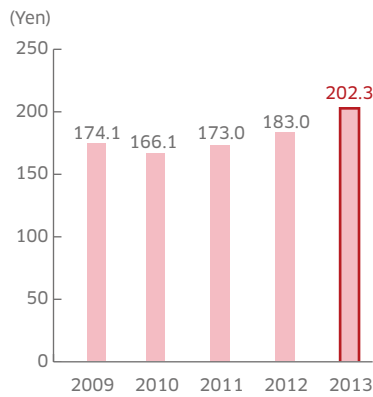
Interest coverage ratio

Cash flow from operating activities / interest expense

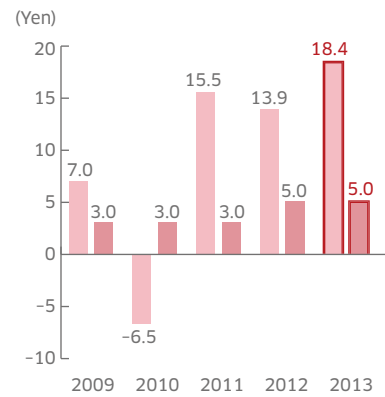


As the fiscal 2009 balance of cash flows from operating activities was negative, no figure is given for interest coverage ratio.

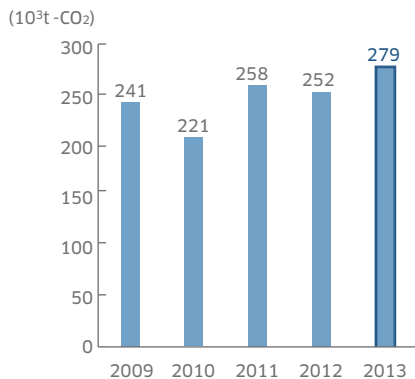
Net assets per share



Net income per share
Dividends per share

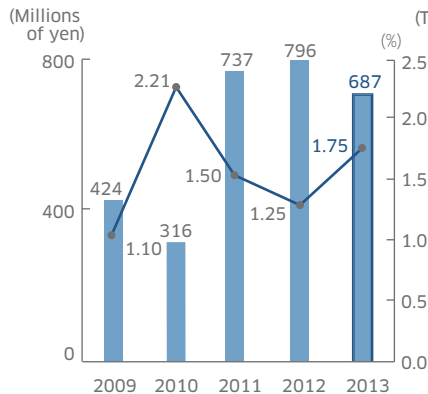


CO₂ emissions (non-consolidated)



CO₂ emissions are impacted by the electricity emission factor.

Expenditure on social contribution activity(left-axis)
Recurring profit ratio(right-axis)



Since fiscal 2011, the figure for expenditure on social contribution activity has been based on an altered range of corporate activities and organizations.

Number of employees (domestic and overseas)
Domestic **Overseas**

