/	About Kawasaki	/	Messages from	/	Practice of Strategy and	/	The Foundation of	/	Financial and
	Heavy Industries /	/	Management and Strategy	/	Performance	/	Our Business Activities		Corporate Info

Part											←JGAAP	IFRS→		(Billions of yen)
Part		(FY)	2014	2015	20:	16	2017	2018	2019	2020	2021	2021	2022	2023
Manufactors   1400	Operating	Revenue	1,486.1	1,541.0	1,51	8.8 1	,574.2	1,594.7	1,641.3	1,488.4	1,500.8	1,500.8	1,725.6	1,849.2
Professional Content Professional   Professional Content Professional   Professional Content Professional Conten	results	Aerospace Systems <sup>1</sup>	_	-		-	469.5	463.9	532.5	377.7	298.2	298.2	348.8	396.1
Professional Pro		Rolling Stock	121.5	146.6	13	7.1	141.7	124.6	136.5	133.2	126.6	126.6	131.9	195.9
Per segretar segretar   1,000   1,00		Energy Solution & Marine Engineering <sup>2</sup>	_	-		_	_	_	-	319.5	297.3	297.3	314.5	353.2
Control   Cont		Precision Machinery & Robot <sup>3</sup>	135.7	133.1	15	5.2	198.9	222.0	217.3	240.8	252.6	252.6	252.6	227.9
Martin		Powersports & Engine <sup>4</sup>	329.2	333.5	31	3.0	331.6	356.8	337.7	336.6	447.9	447.9	591.1	592.4
Marcase   Marc		Other	144.2	108.8	7	7.4	85.0	95.1	102.4	80.4	78.0	78.0	86.3	83.5
Contain Contain Noting 1   19   19   19   19   19   19   19		Aerospace <sup>1</sup>	325.0	351.8	32	9.9	-	-	_	-	-			
Final Anthropius   121   1216   121		Gas Turbine & Machinery <sup>1</sup>					_	_	-	_	_	_	_	_
Final Anthropius   121   1216   121		Energy System & Plant Engineering <sup>1, 2</sup>	_	-		_	251.6	253.0	242.9	-	-	-	-	_
Part   District Productions of Control Production Pr		Plant & Infrastructure <sup>1</sup>	121.1	135.6	16					_	_	_	_	_
Part		Ship & Offshore Structure <sup>2</sup>					95.6	78.9	71.6	_	-	_	_	_
Property State of the Control of t		Business profit [business profit margin]		[5.8%] 95.9						.7%1 (5.3)	[-] 45.8 [3.0%]	30.3 [2.0]	%] 82.3 [4.8	3%] <b>46.2 [2.5%]</b>
Part														
Part			6.0	[4.9%] 9.2	[6.3%]	3.4 [2.5%]								
Production Machinery & No.0000   10   9   10   9   10   10   10		-							-					
Post			10.9	[8.0%] 8.5	[6.4%] 1	3.1 [8.4%]			12.2 [5]	_				
Mare   13   17   18   18   18   18   18   18   18		·												
Processor   Proc														
Car Turbine Machinery   1,1   151,										.2/0] 0.4 [		5.1 [5.5	/0] (1.0)   -	
Performance					-							_	_	
Final Surficementume		·												
Septemble   Sept														
Posturing profit   Nat														
Polit before tax   842   748   38.8   32.9   37.8   39.3   (14.6)   30.8   27.6   70.3   31.9     Polit food attributable to owners of parent   51.6   46.0   26.2   28.9   27.4   18.6   (19.3)   21.8   12.6   53.0   25.3     Polit before tax   Polit food attributable to owners of parent   51.6   44.0   44.0   44.0   44.0   45.0														
Polit (ross) attributable to owners of parent   51,6   46,0   26,2   28,9   27,4   18,6   (19.3)   21,8   12,6   53,0   25,3												27.6	70.2	21.0
Research and development expenses   41.6   43.6   43.6   45.7   52.1   66.9   70.4   55.6   53.5   77.6   96.3   133.7														
Calaria Rependitures   80.0   76.3   82.7   82.1   66.9   70.4   55.6   53.5   77.6   96.3   133.7		Profit (loss) attributable to owners or parent	51.0	40.0		0.2	20.9	27.4	10.0	(19.5)	21.0	12.0	33.0	25.3
Calaria Rependitures   80.0   76.3   82.7   82.1   66.9   70.4   55.6   53.5   77.6   96.3   133.7		Possarch and dovalonment expenses	41 C	12.6	1	2.6	1E 1	40.7	E2.6	440	47.0	4F 7	F0.7	F2 2
Percelation and amortization   44,5   49,0   51,5   56,1   59,0   61,2   61,2   61,2   61,2   61,2   61,2   7,7   7,8   7,7   7,8   7,8   7,7   7,8														
Financial position   Financi														
Interest bearing lebt   414.3   398.4   400.6   446.6   439.4   492.2   471.5   482.7   498.5   524.8   596.8   653.9														
Fact														
Invested capitals   Sea Filows   From operating activities   127.6   86.0   93.5   56.0   109.7   109.8   109.0   1058.6   980.6   938.4   988.3   1,108.8														
Cash flows from operating activities   127.6   86.0   93.5   56.0   109.7   (15.4)   34.6   144.4   156.8   23.6   31.6   (23.5)   (23.														
Cash flows from investing activities (67.3) (74.1) (64.8) (80.5) (85.3) (69.4) (37.3) (52.5) (58.3) (77.4) (89.8) Free cash flows 60.2 11.8 28.6 (24.5) 24.4 (84.8) (27) 91.8 98.4 (53.8) (58.1) Cash flows from financing activities (57.1) (23.4) (15.8) 37.7 (19.7) 115.8 23.0 (102.3) (108.9) 85.3 12.9  Key ACI (Return on invested capitally 10.4% 9.4% 5.0% 3.9% 4.5% 4.2% (10.%) 3.5% 1.6% 5.7% 2.8% 1.0% 1.0% 1.0% 1.0% 1.0% 1.0% 1.0% 1.0														·
Free cash flows   Free cash flows from financing activities   (57.1)   (23.4)   (15.8)   37.7   (19.7)   115.8   23.0   (102.3)   (102.3)   (108.9)   85.3   12.9	Cash flows													
Cash flows from financing activities   C57.1   C23.4   C15.8														
Rely performance indicators Roll (Return on invested capital) 6 10.4% 9.4% 5.0% 3.9% 4.5% 4.5% 4.0% 4.2% 10.0% 3.5% 1.6% 5.7% 2.8% 10.0% 1														
Ratio of profit to equity attributable to owners of parent (RDE) 12.9%   10.6%   6.4%   5.8%   5.8%   101.2%   100.2%   80.7%   86.9%   77.3%   88.6%   101.2%   100.2%   80.7%   86.9%   77.3%   88.6%   101.2%   100.2%   80.7%   80.9%   77.3%   88.6%   101.2%   100.2%   80.7%   80.9%   77.3%   88.6%   101.2%   100.2														
Net D/E ratio   Some														
Earnings per share														
Book-value per share? (Yen)   2,585.8   2,582.1   2,617.3   2,789.9   2,851.8   2,727.5   2,785.7   2,861.2   3,018.3   3,440.3   3,785.5     Dividends per share? (Yen)   100.0   120.0   60.0   60.0   70.0   35.0   -   40.0   40.0   90.0   50.0     Dividend payout ratio   32.3%   43.5%   38.2%   34.6%   42.5%   31.3%   -   30.7%   30.7%   28.4%   33.0%     Non-financial   Co2 emissions   Scope 1 (Consolidated)   -   176kt-CO2   179kt-CO2   176kt-CO2   162kt-CO2     Scope 2 (Consolidated)   -   324kt-CO2   313kt-CO2   313kt-CO2   311kt-CO2     Scope 2 (Consolidated)   -   324kt-CO2   313kt-CO2   313kt-CO2   313kt-CO2     Scope 3 (Consolidated)   -   324kt-CO2   313kt-CO2   313kt-CO2   313kt-CO2     Scope 3 (Consolidated)   -   324kt-CO2   313kt-CO2   313kt-CO2     Scope 4 (Consolidated)   -   324kt-CO2   313kt-CO2   313kt-CO2     Scope 4 (Consolidated)   -   324kt-CO2   313kt-CO2     Scope 5 (Consolidated)   -   324kt-CO2   313kt-CO2     Scope 6 (Consolidated)   -   324kt-CO2   313kt-CO2     Scope 7 (Consolidated)   -   324kt-CO2     Scope 7 (Consolidated)   -   324kt-CO2     Scope 8 (Consolidated)   -   324kt-CO2     Scope 9 (Consolidated)   -   324kt-CO2     Scope														
Dividends per share? (Yen)   100.0   120.0   60.0   60.0   70.0   35.0   - 40.0   40.0   90.0   50.0														
Dividend payout ratio   32.3%   43.5%   38.2%   34.6%   42.5%   31.3%   -   30.7%   30.7%   28.4%   33.0%														
Non- financial Financial Scope 2 (Consolidated) - 35,471 34,605 35,127 35,805 35,691 36,332 36,691 36,587 38,254 39,689 36,589 3														
Financial CO2 emissions Scope 1 (Consolidated) - 176kt-CO2 179kt-CO2 162kt-CO2 162kt-CO2 162kt-CO2 169kt-CO2 135kt-CO2 135kt-CO2 135kt-CO2 136kt-CO2 136kt-CO2 134kt-CO2 134kt-CO2 134kt-CO2 136kt-CO2 134kt-CO2 136kt-CO2 136kt-C														
Scope 2 (Consolidated) – 176Kt-CO2 175Kt-CO2 176Kt-CO2 1			35,471						·					·
	HIIIaHCIdI		_											
Scope 3 (Non-Consolidated) <sup>8</sup> - 54,323kt-CO <sub>2</sub> 58,122kt-CO <sub>2</sub> 93,366kt-CO <sub>2</sub> 133,417kt-CO <sub>2</sub> 121,280kt-CO <sub>2</sub> 24,664kt-CO <sub>2</sub> 24,664kt-CO <sub>2</sub> 32,260kt-CO <sub>2</sub> 37,829kt-CO <sub>2</sub>														
		Scope 3 (Non-Consolidated) <sup>8</sup>	_	54,323kt-CO <sub>2</sub>	58,122kt-0	02 93,366	kt-CO <sub>2</sub>	133,417kt-CO <sub>2</sub>	121,280kt-CO <sub>2</sub>	123,616kt-CO <sub>2</sub>	24,664kt-CO <sub>2</sub>	24,664kt-CO <sub>2</sub>	32,260kt-CO <sub>2</sub>	37,829kt-CO <sub>2</sub>

The Group has applied the International Financial Reporting Standards (IFRS) since fiscal 2022. Accordingly, financial figures for fiscal 2021 are also shown in accordance with IFRS. Financial data for fiscal 2020 and earlier are based on Japanese generally accepted accounting principles (GAAP), but in this report, terms such as "revenue" and "business profit" are used in the same manner as under the IFRS. (In fiscal 2020 and earlier, values labeled as "net sales" and "operating profit" pursuant to Japanese GAAP are indicated as "revenue," "business profit," and so on. Accordingly, financial figures for fiscal 2021 are reported in accordance with IFRS. "Revenue" under IFRS corresponds to "net sales" under Japanese GAAP, "business profit" corresponds to "operating profit," "profit before tax" corresponds to "profit before income taxes," "total equity" corresponds to "net assets," "earnings per share" corresponds to "net income (loss) per

4 The Motorcycle & Engine reportable segment was changed to the Powersports & Engine segment as of fiscal 2022. 5 The formula for calculating invested capital was changed to "average net interest-bearing debt at the beginning and end of the period + average shareholders' equity at the beginning and end of the period" as of fiscal 2022. Figures for fiscal 2021 and later have been calculated using the revised formula.

6 Until fiscal 2021, before-tax ROIC is indicated, and in fiscal 2022 and onwards, after-tax ROIC is indicated. Before-tax ROIC = (Profit before tax + interest paid) + invested capital (the average net interest-bearing debt at the beginning and end of the period + average shareholders' equity at the beginning and end of the period)

After-tax ROIC = {Profit attributable to owners of parent + interest paid × (1 - effective tax rate)} + invested capital (the average net interest-bearing debt at the beginning and end of the period + average shareholders' equity at the beginning and end of the period)
7 Effective October 1, 2017, a 1-for-10 share consolidation was implemented for ordinary shares. Figures for fiscal 2016 and before are calculated based on the assumption that the share consolidation had already been implemented.

8 Scope of aggregation: The total of Kawasaki Heavy Industries (non-consolidated), Kawasaki Motors, and Kawasaki Railcar Manufacturing through fiscal 2021; from fiscal 2022, category (xi) was expanded to the Kawasaki Heavy Industries Group. Regarding Scope 3, calculation methods were modified and the scope of calculation was expanded to obtain more accurate emissions data. For further details, refer to the "ESG Data" in the Sustainability section of the Kawasaki website.

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share," and "ratio of profit to equity attributable to owners of parent" corresponds to "return on equity."

1 In fiscal 2018, the reportable segments were reorganized: the Aerospace segment and the jet engine business of the Gas Turbine & Machinery segment became the Aerospace Systems segment and the Plant & Infrastructure segment and the energy and marine-related businesses of the Gas Turbine & Machinery segment became the Energy System & Plant Engineering segment. Figures for fiscal 2017 onward are presented according to the reorganized segments.

<sup>2</sup> In fiscal 2021, the reportable segments were reorganized: the Energy System & Plant Engineering segment and the Ship & Offshore Structure segment became the Energy Solution & Marine Engineering segment. Figures for fiscal 2020 onward are presented according to the reorganized segments. 3 In fiscal 2018, the Precision Machinery segment was renamed the Precision Machinery & Robot segment.