

## KAWASAKI HEAVY INDUSTRIES, LTD. AND CONSOLIDATED SUBSIDIARIES FLASH CONSOLIDATED FINANCIAL RESULTS

November 8, 2024

For six months ended September 30, 2024 and 2023 and one year ended March 31, 2024

(Consolidated)

## **Operating results**

		(Millions of yen)
•	Six months ended	Six months ended
	Sep. 30, 2024	Sep. 30, 2023
Revenue	884,183	769,341
Business profit (loss)	47,765	(32,846)
Profit (loss) attributable to owners of parent	13,667	(23,346)
Earnings (loss) per share (yen)	81.59	(139.39)

## **Financial position**

•	(Millions of yen / Thousand shares)			
-	As of	As of		
	Sep. 30, 2024	Mar. 31, 2024		
Total assets	2,819,241	2,680,176		
Equity	661,958	654,549		
Number of shares issued and outstanding	167,519	167,501		
Equity Ratio	22.7%	23.7%		

### **Cash flows**

		(Millions of yen)
	Six months ended	Six months ended
	Sep. 30, 2024	Sep. 30, 2023
Operating activities	(36,952)	(15,440)
Investing activities	(49,777)	(48,094)
Financing activities	123,889	17,604
Cash and cash equivalents at end of period	127,394	85,414

### Fiscal year forecast

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	Revenue	Business profit	Profit attributable to owners of parent
One year ending March 31, 2025	2,180,000	130,000	73,000

## Consolidated Statement of Financial Position As of September 30 and March 31, 2024

	As of Mar. 31, 2024	As of Sep. 30, 2024
Assets	Wai. 51, 2024	0ep. 30, 2024
Current assets		
Cash and cash equivalents	84,153	127,394
Trade and other receivables	681,030	571,94
Contract assets	136,706	149,50
Inventories	710,207	820,73
Income taxes receivable	2,158	30
Other financial assets	11,024	19,20
Other current assets	101,644	162,01
Total current assets	1,726,925	1,851,10
Non-current assets	1,720,020	1,001,10
Property, plant and equipment	496,331	508,99
Intangible assets	69,617	70,62
Right-of-use assets	64,824	65,93
Investments accounted for using equity method	90,954	100,80
Other financial assets	,	,
	80,762	71,35
Deferred tax assets	117,452	118,89
Other non-current assets	33,307	31,52
Total non-current assets	953,250	968,13
Total assets	2,680,176	2,819,24
Liabilities and equity		
Liabilities		
Current liabilities		
Trade and other payables	521,734	515,17
Bonds, borrowings and other financial liabilities	453,694	638,25
Income taxes payable	7,928	11,39
Contract liabilities	265,468	288,07
Provisions	34,242	32,10
Refund liabilities	72,518	63,85
Other current liabilities	185,902	171,55
Total current liabilities	1,541,489	1,720,40
Non-current liabilities		
Bonds, borrowings and other financial liabilities	391,539	341,58
Retirement benefit liability	74,604	76,70
Provisions	957	96
Deferred tax liabilities	707	63
Other non-current liabilities	16,327	16,97
Total non-current liabilities	484,137	436,87
Total liabilities	2,025,626	2,157,28
Equity		
Equity attributable to owners of parent		
Share capital	104,484	104,48
Capital surplus	56,455	56,45
Retained earnings	405,156	413,59
Treasury shares	(1,060)	(1,02
Other components of equity	69,054	66,42
Total equity attributable to owners of parent	634,090	639,94
Non-controlling interests	20,459	22,01
Total equity	654,549	661,95
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# Consolidated Statement of Profit or Loss For six months ended September 30,2024 and 2023

		(Millions of yen)
	Six months ended	Six months ended
	Sep. 30, 2023	Sep. 30, 2024
Revenue	769,341	884,183
Cost of sales	680,925	697,547
Gross profit	88,415	186,636
Selling, general and administrative expenses	128,239	147,100
Share of profit of investments accounted for using equity method	6,540	8,557
Other income	2,695	2,316
Other expenses	2,259	2,643
Business profit (loss)	(32,846)	47,765
Finance income	4,624	1,331
Finance costs	6,249	25,361
Profit (loss) before tax	(34,471)	23,736
Income tax expense	(12,061)	8,835
Profit (loss)	(22,410)	14,901
Profit (loss) attributable to:		
Owners of parent	(23,346)	13,667
Non-controlling interests	935	1,233
Earnings per share		
Basic earnings (loss) per share	(139.39)	81.59

## Consolidated Statement of Comprehensive Income For six months ended September 30,2024 and 2023

		(Millions of yen)
	Six months ended Sep. 30, 2023	Six months ended Sep. 30, 2024
Profit (loss)	(22,410)	14,901
Other comprehensive income		
Items that will not be reclassified to profit or loss		
Financial assets measured at fair value through other comprehensive income	2,478	(2,821)
Remeasurements of defined benefit plans	(24)	309
Share of other comprehensive income of investments accounted for using equity method	1_	0
Total of items that will not be reclassified to profit or loss	2,455	(2,511)
Items that may be reclassified to profit or loss		
Cash flow hedges	(6,543)	2,143
Exchange differences on translation of foreign operations	20,691	(2,397)
Share of other comprehensive income of investments accounted for using equity method	2,812	754
Total of items that may be reclassified to profit or loss	16,959	499
Total other comprehensive income	19,415	(2,012)
Comprehensive income (loss)	(2,994)	12,889
Comprehensive income (loss) attributable to:		
Owners of parent	(4,722)	11,239
Non-controlling interests	1,727	1,649

### **Consolidated Statement of Changes in Equity**

For Six months ended September 30, 2023

(Millions of yen)

	Equity attributable to owners of parent					
	Share capital	Capital surplus	Retained earnings	Treasury shares		
Balance as of Apr. 1, 2023	104,484	55,716	380,255	(1,107)		
Profit (loss)			(23,346)			
Other comprehensive income						
Comprehensive income (loss)			(23,346)			
Purchase of treasury shares				(3)		
Disposal of treasury shares		0		45		
Dividends			(10,072)			
Transfer to retained earnings			(20)			
Change in scope of consolidation			(1)			
Capital increase of consolidated subsidiaries			• •			
Change in ownership interest of parent due to		717				
transactions with non-controlling interests		717				
Transfer to non-financial assets						
Total transactions with owners		717	(10,093)	41		
Balance as of Sep. 30, 2023	104,484	56,433	346,815	(1,065)		

	Equity attributable to owners of parent							
		Other components of equity						
	Remeasurements of defined benefit plans	value through other	Cash flow hedges	Exchange differences on translation of foreign operations	Total	Total equity attributable to owners of parent	Non-controlling interests	Total
Balance as of Apr. 1, 2023	-	4,109	676	32,066	36,852	576,201	20,670	596,872
Profit (loss)						(23,346)	935	(22,410)
Other comprehensive income	(14)	2,430	(6,669)	22,877	18,624	18,624	791	19,415
Comprehensive income (loss)	(14)	2,430	(6,669)	22,877	18,624	(4,722)	1,727	(2,994)
Purchase of treasury shares						(3) 45		(3) 45
Disposal of treasury shares Dividends						(10,072)	(581)	(10,654)
Transfer to retained earnings	14	5			20	( · · · · · - /	()	( ,
Change in scope of consolidation						(1)		(1)
Capital increase of consolidated subsidiaries						-		-
Change in ownership interest of parent due to						717	(1,901)	(1,184)
transactions with non-controlling interests							(1,301)	, , ,
Transfer to non-financial assets			(336)		(336)			(336)
Total transactions with owners	14	5	(336)		(316)		(2,483)	(12,135)
Balance as of Sep. 30, 2023	-	6,545	(6,328)	54,943	55,160	561,828	19,914	581,742

For Six months ended September 30, 2024

(Millions of yen)

	Equity attributable to owners of parent					
	Share capital	Capital surplus	Retained earnings	Treasury shares		
Balance as of Apr. 1, 2024	104,484	56,455	405,156	(1,060)		
Profit			13,667			
Other comprehensive income						
Comprehensive income			13,667			
Purchase of treasury shares				(5)		
Disposal of treasury shares		0		45		
Dividends			(5,036)			
Transfer to retained earnings			(189)			
Change in scope of consolidation						
Capital increase of consolidated subsidiaries						
Change in ownership interest of parent due to						
transactions with non-controlling interests						
Transfer to non-financial assets						
Total transactions with owners		0	(5,226)	40		
Balance as of Sep. 30, 2024	104,484	56,456	413,597	(1,020)		

	Equity attributable to owners of parent							
		Oth	ner components of eq	uity				
	Remeasurements of defined benefit plans	value through other	Cash flow hedges	Exchange differences on translation of foreign operations	Total	Total equity attributable to owners of parent	Non-controlling interests	Total
Balance as of Apr. 1, 2024	-	10,407	355	58,291	69,054	634,090	20,459	654,549
Profit						13,667	1,233	14,901
Other comprehensive income	258	(2,805)	2,356	(2,238)	(2,428)	(2,428)	415	(2,012)
Comprehensive income	258	(2,805)	2,356	(2,238)	(2,428)	11,239	1,649	12,889
Purchase of treasury shares Disposal of treasury shares						(5) 46		(5) 46
Dividends						(5,036)	(458)	(5,494)
Transfer to retained earnings Change in scope of consolidation	(258)	448			189	-		-
Capital increase of consolidated subsidiaries Change in ownership interest of parent due to						-	363	363
transactions with non-controlling interests						_		
Transfer to non-financial assets			(390)		(390)			(390)
Total transactions with owners	(258)		(390)		(200)			(5,480)
Balance as of Sep. 30, 2024	-	8,051	2,321	56,053	66,426	639,944	22,013	661,958

## **Consolidated Statement of Cash Flows**

For six months ended September 30,2024 and 2023

	Six months ended Sep. 30, 2023	(Millions of yen) Six months ended Sep. 30, 2024
Cash flows from operating activities		
Profit (loss)	(22,410)	14,901
Depreciation and amortization	43,525	42,847
Impairment losses	287	-
Finance income and finance costs	4,946	8,281
Share of loss (profit) of investments accounted for using equity method	(6,540)	(8,557)
Loss (gain) on sale of fixed assets	(38)	(305)
Income tax expense	(12,061)	8,835
Increase (decrease) in retirement benefit liability	2,001	2,598
Decrease (increase) in trade and other receivables	(1,366)	94,918
Decrease (increase) in contract assets	30,359	(12,798)
Decrease (increase) in inventories	(48,843)	(119,466)
Increase (decrease) in trade and other payables	(1,798)	(10,122)
Decrease (increase) in advance payment	(502)	(49,781)
Increase (decrease) in contract liabilities	(18)	24,909
Increase (decrease) in refund liability	55,596	(8,179)
Decrease (increase) in other current assets	(10,936)	(11,450)
Increase (decrease) in other current liabilities	(18,104)	(11,970)
Other	(9,037)	16,128
Subtotal	5,059	(19,211)
Interest received	984	1,104
Dividends received	289	439
Interest paid	(3,576)	(6,476)
Income taxes paid	(18,197)	(12,807)
Net cash provided by (used in) operating activities	(15,440)	(36,952)
Cash flows from investing activities	· · · · · ·	
Purchase of property, plant and equipment	(40,752)	(43,337)
Proceeds from sale of property, plant and equipment	1,152	1,796
Purchase of intangible assets	(7,704)	(6,072)
Proceeds from sale of intangible assets	63	105
Payments for equity method investment and purchase of other financial assets	(186)	(873)
Proceeds from equity method investment and sale of other financial assets	1	1,903
Other	(668)	(3,299)
Net cash provided by (used in) investing activities	(48,094)	(49,777)
Cash flows from financing activities	_	
Net increase (decrease) in short-term borrowings	143,600	215,072
Repayments of lease liabilities	(7,299)	(10,523)
Proceeds from long-term borrowings	-	9,072
Repayments of long-term borrowings	(4,040)	(14,000)
Redemption of bonds	(30,000)	(20,000)
Dividends paid	(10,041)	(5,036)
Proceeds from factoring agreements	9,002	15,429
Repayment of liabilities under factoring agreements	(75,643)	(58,986)
Dividends paid to non-controlling interests	(581)	(458)
Purchase of shares of subsidiaries not resulting in change in scope of consolidation	(1,194)	-
Other	(6,195)	(6,680)
Net cash provided by (used in) financing activities	17,604	123,889
Effect of exchange rate changes on cash and cash equivalents	(7,075)	6,081
Net increase (decrease) in cash and cash equivalents	(53,006)	43,241
Cash and cash equivalents at beginning of period	138,420	84,153
Cash and cash equivalents at end of period	85,414	127,394

# Segment information Information by reportable segment

				(Millions of yen)	
	Six months ended				
	Sep. 30, 2023				
	Revenue from	Intersegment	Total	Business	
	external customers	revenue and transfers	revenue	profit (loss)	
Aerospace Systems	129,204	5,089	134,293	(52,728)	
Rolling Stock	84,162	13	84,175	335	
Energy Solution & Marine Engineering	147,826	10,304	158,130	8,556	
Precision Machinery & Robot	103,024	7,453	110,477	(4,620)	
Powersports & Engine	267,169	556	267,726	23,144	
Other	37,954	10,528	48,482	541	
Total	769,341	33,945	803,286	(24,770)	
Eliminations and corporate	<u> </u>	(33,945)	(33,945)	(8,075)	
Consolidated total	769,341		769,341	(32,846)	
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				(Millions of yen)	
		Six months			
	Sep. 30, 2024				
	Revenue from external customers	Intersegment revenue and transfers	Total revenue	Business profit (loss)	
Aerospace Systems	234,149	10,185	244,335	25,377	
Rolling Stock	87,076	40	87,117	1,664	
Energy Solution & Marine Engineering	159,998	10,850	170,849	12,062	
Precision Machinery & Robot	109,464	8,257	117,721	1,923	
Powersports & Engine	253,332	519	253,851	14,926	
Other	40,162	13,507	53,670	1,613	
Total	884,183	43,361	927,545	57,567	
Eliminations and corporate	<u>-</u>	(43,361)	(43,361)	(9,801)	
Consolidated total	884,183	-	884,183	47,765	

**Orders by reportable segment**For six months ended September 30,2024 and 2023

		(Billions of yen)
	Six months ended	Six months ended
	Sep. 30, 2023	Sep. 30, 2024
Orders:		
Aerospace Systems	193.2	209.9
Rolling Stock	30.1	27.8
Energy Solution & Marine Engineering	218.4	211.0
Precision Machinery & Robot	103.0	124.6
Powersports & Engine	267.1	253.3
Other	48.8	68.4
Total	860.8	895.3