



KAWASAKI HEAVY INDUSTRIES, LTD. AND CONSOLIDATED SUBSIDIARIES FLASH CONSOLIDATED FINANCIAL RESULTS

For three months ended June 30, 2024 and 2023 and one year ended March 31, 2024

August 6, 2024 (Consolidated)

Operating results

| perating results | | |
|---|--------------------|--------------------|
| | | (Millions of yen) |
| | Three months ended | Three months ended |
| | Jun. 30, 2024 | Jun. 30, 2023 |
| Revenue | 444,227 | 405,340 |
| Business profit | 16,935 | 10,253 |
| Profit attributable to owners of parent | 15,375 | 9,089 |
| Earnings per share (yen) | 91.79 | 54.27 |
| | | |

Financial position

| _ | (Millions of yen / Thousand share | | |
|---|-----------------------------------|---------------|--|
| _ | As of | | |
| | Jun. 30, 2024 | Mar. 31, 2024 | |
| Total assets | 2,815,381 | 2,680,176 | |
| Equity | 677,806 | 654,549 | |
| Number of shares issued and outstanding | 167,501 | 167,501 | |
| Equity Ratio | 23.3% | 23.7% | |

Cash flows

| | | (Millions of yen) |
|--|--------------------|--------------------|
| | Three months ended | Three months ended |
| | Jun. 30, 2024 | Jun. 30, 2023 |
| Operating activities | 23,623 | (22,434) |
| Investing activities | (26,122) | (21,989) |
| Financing activities | 27,114 | 1,925 |
| Cash and cash equivalents at end of period | 102,859 | 91,879 |
| | | |

| Fiscal | year | forecast |
|--------|------|----------|
| | • | |

| Fiscal year forecast | | | (Millions of yen) |
|--------------------------------|-----------|-----------------|--|
| | Revenue | Business profit | Profit attributable to owners of parent |
| One year ending March 31, 2025 | 2,250,000 | 130,000 | 78,000 |

Consolidated Statement of Financial Position

As of June 30 and March 31, 2024

| | | (Millions of yen) |
|---|---------------------------------------|---------------------------------------|
| | As of | As of |
| | Mar. 31, 2024 | Jun. 30, 2024 |
| Assets | | |
| Current assets | | |
| Cash and cash equivalents | 84,153 | 102,859 |
| Trade and other receivables | 681,030 | 653,666 |
| Contract assets | 136,706 | 126,193 |
| Inventories | 710,207 | 775,321 |
| Income taxes receivable | 2,158 | 2,144 |
| Other financial assets | 11,024 | 14,675 |
| Other current assets | 101,644 | 153,154 |
| Total current assets | 1,726,925 | 1,828,014 |
| Non-current assets | | · · · · · · · · · · · · · · · · · · · |
| Property, plant and equipment | 496,331 | 513,527 |
| Intangible assets | 69,617 | 70,593 |
| Right-of-use assets | 64,824 | 67,093 |
| Investments accounted for using equity method | 90,954 | 101,893 |
| Other financial assets | 80,762 | 83,441 |
| Deferred tax assets | 117,452 | 117,589 |
| Other non-current assets | 33,307 | 33,227 |
| Total non-current assets | 953,250 | 987,366 |
| Total assets | 2,680,176 | 2,815,381 |
| Liabilities and equity | · · · · · · · · · · · · · · · · · · · | · · · |
| Liabilities | | |
| Current liabilities | | |
| Trade and other payables | 521,734 | 512,234 |
| Bonds, borrowings and other financial liabilities | 453,694 | 539,752 |
| Income taxes payable | 7,928 | 12,720 |
| Contract liabilities | 265,468 | 319,906 |
| Provisions | 34,242 | 33,312 |
| Refund liabilities | 72,518 | 74,869 |
| Other current liabilities | 185,902 | 190,077 |
| Total current liabilities | 1,541,489 | 1,682,872 |
| Non-current liabilities | ,- , | ,,. |
| Bonds, borrowings and other financial liabilities | 391,539 | 360,193 |
| Retirement benefit liability | 74,604 | 75,744 |
| Provisions | 957 | 966 |
| Deferred tax liabilities | 707 | 705 |
| Other non-current liabilities | 16,327 | 17,091 |
| Total non-current liabilities | 484,137 | 454,702 |
| Total liabilities | 2,025,626 | 2,137,574 |
| Equity | 2,020,020 | 2,101,014 |
| Equity attributable to owners of parent | | |
| Share capital | 104,484 | 104,484 |
| Capital surplus | 56,455 | 56,455 |
| Retained earnings | 405,156 | 415,782 |
| Treasury shares | (1,060) | (1,062) |
| Other components of equity | 69,054 | 81,151 |
| Total equity attributable to owners of parent | 634,090 | 656,812 |
| Non-controlling interests | 20,459 | 20,994 |
| Total equity | 654,549 | 677,806 |
| Total liabilities and equity | 2,680,176 | 2,815,381 |
| rotar nabilitios and equity | 2,000,170 | 2,013,301 |

Consolidated Statement of Profit or Loss For three months ended June 30, 2024 and 2023

| | | (Millions of yen) |
|--|--------------------|--------------------|
| | Three months ended | Three months ended |
| | Jun. 30, 2023 | Jun. 30, 2024 |
| Revenue | 405,340 | 444,227 |
| Cost of sales | 339,247 | 358,808 |
| Gross profit | 66,093 | 85,418 |
| Selling, general and administrative expenses | 62,352 | 73,841 |
| Share of profit of investments accounted for using equity method | 6,093 | 5,819 |
| Other income | 1,203 | 983 |
| Other expenses | 783 | 1,444 |
| Business profit | 10,253 | 16,935 |
| Finance income | 7,859 | 13,711 |
| Finance costs | 3,146 | 4,761 |
| Profit before tax | 14,966 | 25,885 |
| Income tax expense | 5,519 | 9,942 |
| Profit | 9,447 | 15,942 |
| Profit attributable to: | | |
| Owners of parent | 9,089 | 15,375 |
| Non-controlling interests | 357 | 566 |
| Earnings per share | | |
| Basic earnings per share | 54.27 | 91.79 |

Consolidated Statement of Comprehensive Income For three months ended June 30, 2024 and 2023

| | | (Millions of yen) |
|--|-------------------------------------|-------------------------------------|
| | Three months ended Jun. 30, 2023 | Three months ended Jun. 30, 2024 |
| Profit | 9,447 | 15,942 |
| Other comprehensive income | | |
| Items that will not be reclassified to profit or loss | | |
| Financial assets measured at fair value through other comprehensive income | 1,728 | (1,640) |
| Remeasurements of defined benefit plans | 35 | 303 |
| Share of other comprehensive income of investments accounted for using equity method | 0 | 0 |
| Total of items that will not be reclassified to profit or loss | 1,763 | (1,336) |
| Items that may be reclassified to profit or loss | | |
| Cash flow hedges | (7,038) | (1,109) |
| Exchange differences on translation of foreign operations | 14,385 | 11,819 |
| Share of other comprehensive income of investments accounted for using equity method | 620 | 3,712 |
| Total of items that may be reclassified to profit or loss | 7,967 | 14,422 |
| Total other comprehensive income | 9,731 | 13,086 |
| Comprehensive income | 19,179 | 29,029 |
| Comprehensive income attributable to: | | |
| Owners of parent | 18,534 | 28,035 |
| Non-controlling interests | 644 | 993 |

Consolidated Statement of Changes in Equity

For three months ended June 30, 2023

| | | | | (Millions of yen) |
|---|---------------|---------------------|---------------------|-------------------|
| | | Equity attributable | to owners of parent | |
| | Share capital | Capital surplus | Retained earnings | Treasury shares |
| Balance as of Apr. 1, 2023 | 104,484 | 55,716 | 380,255 | (1,107) |
| Profit | | | 9,089 | |
| Other comprehensive income | | | | |
| Comprehensive income | | | 9,089 | |
| Purchase of treasury shares | | | | (1) |
| Dividends | | | (10,072) | |
| Transfer to retained earnings | | | 44 | |
| Change in scope of consolidation | | | (1) | |
| Change in ownership interest of parent due to | | 246 | | |
| transactions with non-controlling interests | | 240 | | |
| Transfer to non-financial assets | | | | |
| Total transactions with owners | | 246 | (10,029) | (1) |
| Balance as of Jun. 30, 2023 | 104,484 | 55,962 | 379,315 | (1,108) |

| | | | Equity attributable | to owners of parent | | | | |
|---|---|--|----------------------|--|--------|---|------------------------------|----------------------|
| | | Oth | ner components of eq | uity | | | | |
| | Remeasurements of defined benefit plans | Financial assets measured at fair value through other comprehensive income | Cash flow hedges | Exchange differences on translation of foreign operations | Total | Total equity attributable to owners of parent | Non-controlling interests | Total |
| Balance as of Apr. 1, 2023 | - | 4,109 | 676 | 32,066 | 36,852 | 576,201 | 20,670 | 596,872 |
| Profit | | | | | | 9,089 | 357 | 9,447 |
| Other comprehensive income | 44 | 1,657 | (7,860) | | 9,444 | 9,444 | 287 | 9,731 |
| Comprehensive income | 44 | 1,657 | (7,860) | 15,602 | 9,444 | 18,534 | 644 | 19,179 |
| Purchase of treasury shares Dividends Transfer to retained earnings | (44) | | | | (44) | (1) (10,072) | (581) | (1) (10,654) - |
| Change in scope of consolidation Change in ownership interest of parent due to | | | | | () | (1) | (250) | (1) |
| transactions with non-controlling interests | | | | | | 246 | (258) | (11) |
| Transfer to non-financial assets | | | (138) | | (138) | (138) | | (138) |
| Total transactions with owners | (44) | | (138) | | (182) | (9,967) | (839) | (10,807) |
| Balance as of Jun. 30, 2023 | - | 5,767 | (7,322) | 47,669 | 46,114 | 584,768 | 20,476 | 605,244 |

For three months ended June 30, 2024

| | | | | (Millions of yen) | | |
|---|---|-----------------|-------------------|-------------------|--|--|
| | Equity attributable to owners of parent | | | | | |
| | Share capital | Capital surplus | Retained earnings | Treasury shares | | |
| Balance as of Apr. 1, 2024 | 104,484 | 56,455 | 405,156 | (1,060) | | |
| Profit | | | 15,375 | | | |
| Other comprehensive income | | | | | | |
| Comprehensive income | | | 15,375 | | | |
| Purchase of treasury shares | | | | (1) | | |
| Dividends | | | (5,036) | | | |
| Transfer to retained earnings | | | 286 | | | |
| Change in scope of consolidation | | | | | | |
| Change in ownership interest of parent due to | | | | | | |
| transactions with non-controlling interests | | | | | | |
| Transfer to non-financial assets | | | | | | |
| Total transactions with owners | | | (4,750) | (1 | | |
| Balance as of Jun. 30, 2024 | 104,484 | 56,455 | 415,782 | (1,062 | | |

| | | | Equity attributable | to owners of parent | | | | |
|---|--|--|----------------------|--|--------|---|------------------------------|-------------------------------|
| | | Oth | ner components of eq | uity | | | | |
| | Remeasurements of defined benefit plans | Financial assets measured at fair value through other comprehensive income | Cash flow hedges | Exchange differences on translation of foreign operations | Total | Total equity attributable to owners of parent | Non-controlling interests | Total |
| Balance as of Apr. 1, 2024 | - | 10,407 | 355 | 58,291 | 69,054 | 634,090 | 20,459 | 654,549 |
| Profit | | | | | | 15,375 | 566 | 15,942 |
| Other comprehensive income | 284 | (1,655) | (860) | 14,890 | 12,659 | 12,659 | 427 | 13,086 |
| Comprehensive income | 284 | (1,655) | (860) | 14,890 | 12,659 | 28,035 | 993 | 29,029 |
| Purchase of treasury shares Dividends Transfer to retained earnings Change in scope of consolidation Change in ownership interest of parent due to transactions with non-controlling interests | (284) | (1) | | | (286) | (1) (5,036) - | (458) | (1) (5,494) - - - |
| Transfer to non-financial assets | | | (275) | | (275) | (275) | | (275) |
| Total transactions with owners | (284) | (1) | (275) | | (561) | (5,313) | (458) | (5,771) |
| Balance as of Jun. 30, 2024 | - | 8,750 | (780) | 73,181 | 81,151 | 656,812 | 20,994 | 677,806 |

Consolidated Statement of Cash Flows

For three months ended June 30, 2024 and 2023

| | (Millions of yen) | |
|--|--------------------|--------------------|
| | Three months ended | Three months ended |
| | Jun. 30, 2023 | Jun. 30, 2024 |
| Cash flows from operating activities | | |
| Profit | 9,447 | 15,942 |
| Depreciation and amortization | 21,391 | 20,880 |
| Impairment losses | 109 | - |
| Finance income and finance costs | 2,329 | 3,987 |
| Share of loss (profit) of investments accounted for using equity method | (6,093) | (5,819) |
| Loss (gain) on sale of fixed assets | (527) | (346) |
| Income tax expense | 5,519 | 9,942 |
| Increase (decrease) in retirement benefit liability | 1,113 | 1,350 |
| Decrease (increase) in trade and other receivables | 7,677 | 40,007 |
| Decrease (increase) in contract assets | 27,816 | 10,513 |
| Decrease (increase) in inventories | (19,445) | (49,904) |
| Increase (decrease) in trade and other payables | (17,928) | (17,270) |
| Decrease (increase) in advance payment | (3,123) | (33,229) |
| Increase (decrease) in contract liabilities | 15,786 | 51,015 |
| Increase (decrease) in refund liability | (2,414) | 1,679 |
| Decrease (increase) in other current assets | (18,736) | (17,178) |
| Increase (decrease) in other current liabilities | (33,886) | (6,371) |
| Other | 1,910 | 4,598 |
| Subtotal | (9,052) | 29,796 |
| Interest received | 614 | 744 |
| Dividends received | 294 | 220 |
| Interest paid | (1,729) | (2,576) |
| Income taxes paid | (12,561) | (4,562) |
| Net cash provided by (used in) operating activities | (22,434) | 23,623 |
| Cash flows from investing activities | | |
| Purchase of property, plant and equipment | (19,019) | (22,633) |
| Proceeds from sale of property, plant and equipment | 1,087 | 1,352 |
| Purchase of intangible assets | (4,248) | (2,945) |
| Proceeds from sale of intangible assets | 10 | 26 |
| Payments for equity method investment and purchase of other financial assets | (166) | (325) |
| Proceeds from equity method investment and sale of other financial assets | (100) | 969 |
| Other | 346 | (2,566) |
| Net cash provided by (used in) investing activities | (21,989) | (26,122) |
| Cash flows from financing activities | (21,000) | (=0, :==) |
| Net increase (decrease) in short-term borrowings | 90,299 | 74,118 |
| Repayments of lease liabilities | (3,490) | (3,667) |
| Repayments of long-term borrowings | (1,030) | (4,500) |
| Redemption of bonds | (20,000) | (1,000) |
| Dividends paid | (9,329) | (4,766) |
| Proceeds from factoring agreements | (0,020) | 5,902 |
| Repayment of liabilities under factoring agreements | (49,033) | (33,580) |
| Dividends paid to non-controlling interests | (581) | (458) |
| Other | (4,908) | (5,933) |
| Net cash provided by (used in) financing activities | 1,925 | 27,114 |
| Effect of exchange rate changes on cash and cash equivalents | (4,042) | (5,909) |
| Net increase (decrease) in cash and cash equivalents | (46,541) | 18,706 |
| Cash and cash equivalents at beginning of period | 138,420 | 84,153 |
| Cash and cash equivalents at end of period | | |
| טמטון מווע טמטון בעעוימובוונט מג בווע טו אבווטע | 91,879 | 102,859 |

Segment information Information by reportable segment

| | | | | (Millions of yen) |
|--------------------------------------|--------------------|---------------------------------------|----------|-------------------|
| | | Three months | | · · · |
| | Revenue from | Jun. 30, 2 | Total | Business |
| | external customers | Intersegment revenue and transfers | revenue | profit (loss) |
| Aerospace Systems | 80,217 | 2,403 | 82,621 | (4,650) |
| Rolling Stock | 43,519 | 12 | 43,531 | (6) |
| Energy Solution & Marine Engineering | 70,765 | 4,927 | 75,692 | 5,860 |
| Precision Machinery & Robot | 49,315 | 3,604 | 52,919 | (2,552) |
| Powersports & Engine | 143,982 | 207 | 144,189 | 14,300 |
| Other | 17,540 | 5,505 | 23,046 | 645 |
| Total | 405,340 | 16,661 | 422,002 | 13,597 |
| Eliminations and corporate | - | (16,661) | (16,661) | (3,343) |
| Consolidated total | 405,340 | · | 405,340 | 10,253 |

| | | | | (Millions of yen) |
|--------------------------------------|--------------------|-----------------------|----------|-------------------|
| | | Three months | | · · · · |
| | | Jun. 30, 2 | 024 | |
| | Revenue from | Intersegment | Total | Business |
| | external customers | revenue and transfers | revenue | profit (loss) |
| Aerospace Systems | 104,960 | 4,770 | 109,731 | 4,870 |
| Rolling Stock | 43,831 | 6 | 43,837 | (1,473) |
| Energy Solution & Marine Engineering | 80,177 | 3,871 | 84,048 | 5,983 |
| Precision Machinery & Robot | 52,651 | 3,748 | 56,400 | (142) |
| Powersports & Engine | 144,742 | 235 | 144,977 | 11,519 |
| Other | 17,864 | 5,504 | 23,368 | 717 |
| Total | 444,227 | 18,137 | 462,364 | 21,475 |
| Eliminations and corporate | - | (18,137) | (18,137) | (4,539) |
| Consolidated total | 444,227 | - | 444,227 | 16,935 |

Orders by reportable segment For three months ended June 30, 2024 and 2023

| | | (Billions of yen |
|--------------------------------------|-------------------------------------|-------------------------------------|
| | Three months ended Jun. 30, 2023 | Three months ended Jun. 30, 2024 |
| Orders : | | |
| Aerospace Systems | 118.7 | 88.2 |
| Rolling Stock | 16.4 | 17.0 |
| Energy Solution & Marine Engineering | 102.3 | 121.8 |
| Precision Machinery & Robot | 54.0 | 61.6 |
| Powersports & Engine | 143.9 | 144.7 |
| Other | 21.7 | 23.3 |
| Total | 457.3 | 456.8 |