

Q&A at the Conference on Financial Results for Second Quarter FY2019

質問	回答
<p>Q1 : In Precision Machinery & Robot segment, what do you expect to realize operating income \$13 billion yen in the second half of the year despite it was \$3 billion yen in the first half of the year?</p>	<p>A1 : <Hydraulic components> Sales are same as last year but the operating income margin decrease due to the expense increased by increases production capacity and R&D expenses in the first half. However we expect improvement of the operating margin by cost reduction in the second half. <Robots> It has seasonal trend that sales and operating income increase in the second half compare to the first half. Especially, we expect to increase sales due to recovery in semiconductor market, and sales and operating margin trendily concentrate in 4Q for the automotive</p>
<p>Q2 : In Motorcycle & Engine segment, why did you revise operating income from \$12 billion yen to \$90 billion yen in FY 2019?</p>	<p>A2 : The reason is due to currency fluctuation which has been effected to strong yen against the dollar, euro, and other currencies.</p>
<p>Q3 : What is your countermeasure plan in the Ship & Offshore Structure segment? It is expected that the operation will be low since there were no order receive for LNG carriers in the first half of the year and you left few back order.</p>	<p>A3 : There were no order receive for LNG carriers in the first half year, but we are still in negotiation. Also we are in negotiation for some other projects of LPG carriers.</p>
<p>Q4 : How does the news release from Boeing about production reduce of Boeing 787 effect to your company? ※ The news release is about reducing monthly production from 14 to 12 for two years from end of 2020.</p>	<p>A4 : Since we have not received any contact from Boeing yet, it is unclear how it will affect to our business. If Boeing reduces the production as same as news release, it will not affect to our financial result for FY 2019, but it will affect to sales, operation and other factors from FY 2020 or later.</p>