# Report of Earnings and Financial Statements for the Year Ended March 31, 2009

April 28, 2009

Listed company's name: Kawasaki Heavy Industries, Ltd.

Listed on: 1st sections of TSE, OSE, NSE

Stock code: 7012

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Scheduled dates:

June 25, 2009 Ordinary General Meeting of shareholders June 26, 2009 Commencement date of dividend payments Submission of financial statements: June 25, 2009

# 1. Consolidated Financial Results for the Year Ended March 31, 2009 (April 1, 2008 to March 31, 2009)

(Amounts rounded down to the nearest million yen)

#### (1) Operating Results

(Percentage figures represent changes versus the year-ago period)

	Net sales		Operating income		Recurring profit		Net income	
	million yen	%	million yen	%	million yen	%	million yen	%
Year ended March 31, 2009	1,338,597	(10.8)	28,713	(62.6)	38,718	(39.4)	11,727	(66.6)
Year ended March 31, 2008	1,501,097	4.3	76,910	11.2	63,972	30.4	35,141	18.0

	Earnings per share	Earnings per share - diluted	Return on equity	Return on assets	Operating income to net sales
	yen	yen	%	%	%
Year ended March 31, 2009	7.02	6.92	3.8	2.7	2.1
Year ended March 31, 2008	21.08	20.58	11.6	4.6	5.1

For reference: Equity in income of non-consolidated subsidiaries and affiliates:

Year ended March 31, 2009: 8,709 million yen Year ended March 31, 2008: 7,642 million yen

## (2) Financial Condition

	Total assets	Net assets	Ratio of shareholders' equity to total assets	Net assets per share
	million yen	million yen	%	yen
March 31, 2009	1,399,770	295,245	20.7	174.10
March 31, 2008	1,378,769	319,037	22.7	187.73

Shareholders' equity: March 31, 2009: 290,440 million yen Note:

313,192 million yen March 31, 2008:

# (3) Cash Flow Position

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of year
	million yen	million yen	million yen	million yen
Year ended March 31, 2009	(41,256)	(72,283)	107,692	31,413
Year ended March 31, 2008	75,765	(49,090)	(27,391)	38,169

#### 2. Dividends

		Div	ridend per s	hare		Total		Dividends /
Record date	End of first quarter	End of second quarter	End of third quarter	End of financial year	Full year	dividends paid (annual)	Payout ratio (consolidated)	Net assets
	yen	yen	yen	yen	yen	million yen	%	%
Year ended March 31, 2008	-	0.00	-	5.00	5.00	8,341	23.7	2.7
Year ended March 31, 2009	-	0.00	-	3.00	3.00	5,004	42.6	1.6
Year ending March 31, 2010 (forecast)	-	0.00	1	3.00	3.00		83.4	

# 3. Forecast of Consolidated Earnings for the Year Ending March 31, 2010 (April 1, 2009 to March 31, 2010)

(Percentage figures represent changes versus the year-ago period)

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	Net sal	es	Operating in	ncome	Recurring profit		Recurring profit Net income		ome	Earnings per share
	million yen	%	million yen	%	million yen	%	million yen	%	yen	
For six months ending September 30, 2009	570,000	(12.7)	(12,000)	-	(8,000)	-	(6,000)	-	(3.60)	
Full year	1,240,000	(7.3)	5,000	(82.5)	10,000	(74.1)	6,000	(48.8)	3.60	

#### 4. Other Information

- 1) Changes affecting the status of material subsidiaries (scope of consolidation): None
- 2) Changes in accounting principles, procedures, and methods of presentation applicable to the preparation of consolidated financial statements:
  - (1) Changes in accordance with revisions to accounting standards: Yes
  - (2) Changes other than (1) above: None
- 3) Number of shares issued (common stock)
  - (1) Number of shares issued at end of period (treasury stock included):

March 31, 2009: 1,669,629,122 shares March 31, 2008: 1,669,629,122 shares

(2) Number of shares held in treasury at end of period:

March 31, 2009: 1,394,288 shares March 31, 2008: 1,324,199 shares

#### For reference:

# **Overview of Non-Consolidated Financial Results**

# (1) Operating Results

	Net sales		Operating income		Recurring profit		Net income	
	million yen	%	million yen	%	million yen	%	million yen	%
Year ended March 31, 2009	771,428	(13.3)	(12,061)	-	2,614	(91.7)	(6,109)	-
Year ended March 31, 2008	889,963	(3.2)	43,053	(8.5)	31,705	(6.4)	20,822	(2.3)

	Earnings per share	Earnings per share - diluted
	yen	yen
Year ended March 31, 2009	(3.66)	-
Year ended March 31, 2008	12.49	12.21

# (2) Financial Condition

	Total assets	Net assets	Ratio of shareholders' equity to total assets	Net assets per share
	million yen	million yen	%	yen
March 31, 2009	977,988	230,799	23.5	138.34
March 31, 2008	922,962	255,366	27.6	153.06

Note: Shareholders' equity: March 31, 2009: 230,799 million yen
March 31, 2008: 255,366 million yen

# \* Appropriate Use of Financial Forecasts and Other Important Matters

# Forward-Looking Statements

These materials contain various forward-looking statements and other forecasts regarding performance and other matters. Such statements are based on information available at the time of preparation. Actual results may differ from those expressed or implied by forward-looking statements due to a range of factors. For the assumptions underlying the earnings forecasts presented and other information regarding the use of such forecasts, refer to "Consolidated operating results" in "Qualitative Information and Financial Statements," beginning on page4.

#### **Qualitative Information and Financial Statements**

#### Consolidated operating results

During fiscal 2008 (the year ended March 31, 2009), the Japanese economy entered a steep downturn marked by a consumer spending slump, retrenchment in capital spending, an export slowdown, and deterioration in employment conditions amid precipitous yen appreciation in the fiscal third quarter (October 1, 2008 – December 31, 2008) most notably against the euro and US dollar. Although there were signs that economy had bottomed out towards fiscal year end, it remained stagnant.

Much of the global economy, including emerging economies, likewise slowed markedly or sank into recession.

Amid this economic environment, for fiscal 2008 the Kawasaki Heavy Industries (KHI) Group reported a decrease in orders on a consolidated basis of ¥70.1 billion versus fiscal 2007 to ¥1,540.5 billion, despite increases in orders in the Gas Turbines & Machinery and Rolling Stock & Construction Machinery segments.

Turning to revenues, consolidated net sales fell \(\frac{\pmathbf{\text{\text{Y}}}}{162.5}\) billion to \(\frac{\pmathbf{\text{Y}}}{1,338.5}\) billion, reflecting lower sales in the Consumer Products & Machinery segment as well as other segments.

Profit-wise, consolidated operating income decreased ¥48.1 billion to ¥28.7 billion and recurring profit decreased ¥25.2 billion to ¥38.7 billion. This was due mainly to the appreciation of the yen in the fiscal second half and sustained high material costs. Net income decreased ¥23.4 billion to ¥11.7 billion.

On a non-consolidated basis, the Group reported orders amounting to \$1,054.5 billion, net sales of \$771.4 billion, an operating loss of \$12.0, and recurring profit of \$2.6 billion, to finish on a net loss of \$6.1 billion.

For reference: Orders

# **Segment information**

Segment information (millions of yen)

	Year	Year ended Year ended		roi ieieiei	For reference. Orders		
	March (	31, 2009	March	31, 2008	Year ended	Year ended	
•		Operating		Operating	March 31,	March 31,	
Segment	Net sales	income	Net sales	income	2009	2008	
Shipbuilding	1,264	(10)	1,413	32	715	2,513	
Rolling Stock & Construction Machinery	1,864	113	1,717	71	2,646	1,832	
Aerospace	2,004	(41)	2,373	108	2,391	2,025	
Gas Turbines & Machinery	1,951	110	1,854	133	3,555	2,274	
Plant & Infrastructure Engineering	1,051	89	1,425	108	836	1,060	
Consumer Products & Machinery	3,364	(101)	4,339	196	3,364	4,339	
Hydraulic Machinery	849	83	840	91	841	923	
Other Operations	1,035	42	1,045	23	1,055	1,139	
Eliminations and corporate	_	0	_	2	_	_	
Consolidated total	13,385	287	15,010	769	15,405	16,107	

Note: Net sales are external sales.

# Shipbuilding

The Shipbuilding segment booked new orders for one LPG tanker and five bulk carriers, but its consolidated order bookings nonetheless shrank to \(\frac{4}71.5\) billion in fiscal 2008, a \(\frac{4}179.8\) billion decrease from fiscal 2007, when it benefited from a heavy influx orders for bulk carriers.

Consolidated net sales fell ¥14.9 billion versus fiscal 2007 to ¥126.4 billion, largely reflecting a decline in sales of large vessels.

The decline in sales weighed on profitability, as did the sharp increases in material costs and the yen's appreciation against the dollar. The segment incurred an operating loss of \(\xi\)1.0 billion, \(\xi\)4.2 billion below its operating income in fiscal 2007.

# **Rolling Stock & Construction Machinery**

Consolidated order bookings increased ¥81.3 billion in fiscal 2008 versus fiscal 2007 to ¥264.6 billion primarily by virtue of a sharp increase in domestic orders for *shinkansen* (bullet trains), electric commuter trains, and locomotives from JR Group and other railway companies. Overseas, the segment received orders for subway cars for the New York City subway system.

Consolidated net sales grew ¥14.7 billion versus fiscal 2007 to ¥186.4 billion as growth in overseas sales of rolling stock offset a decline in sales of construction machinery.

Sales growth boosted operating income to \\ \pm 11.3 \text{ billion, a \\ \pm 4.1 \text{ billion increase versus fiscal 2007.}

#### Aerospace

The Aerospace segment won new consolidated orders for parts for the Boeing 777 jetliners and for the P-1 maritime patrol aircraft for Japan's Ministry of Defense, and its consolidated order bookings increased \(\frac{\pma}{3}\)6.6 billion in fiscal 2008 versus fiscal 2007 to \(\frac{\pma}{2}\)39.1 billion.

Consolidated net sales were down ¥36.9 billion versus fiscal 2007 to ¥200.4 billion as a result of declines in sales to Japan's Ministry of Defense and sales of Boeing 777 parts coupled with the yen's appreciation against the dollar.

Profitability-wise, the decrease in sales was compounded by cost increases, including inventory valuation losses. The segment incurred an operating loss of ¥4.1 billion, ¥15.0 billion below its operating income in fiscal 2007.

#### **Gas Turbines & Machinery**

In fiscal 2008, consolidated order bookings rose sharply by ¥128.0 billion versus fiscal 2007 to ¥355.5 billion, lifted by growth in orders for aircraft engine parts for Trent XWB aircraft engines, diesel generator systems, and ship propulsion systems.

Consolidated net sales grew \(\frac{\pma}{9}\).6 billion versus fiscal 2007 to \(\frac{\pma}{195}\).1 billion, driven largely by growth in sales of marine diesel engines.

Despite this sales growth, operating income declined \(\frac{1}{2}\).3 billion versus fiscal 2007 to \(\frac{1}{2}\)1.0 billion, largely as a result of the strong yen and inventory valuation losses.

# **Plant & Infrastructure Engineering**

Despite an influx of orders for LNG storage tanks and various plants, consolidated order bookings decreased \(\frac{4}{22.3}\) billion in fiscal 2008 versus fiscal 2007 to \(\frac{4}{83.6}\) billion.

Consolidated net sales fell \(\pm\)37.3 billion versus fiscal 2007 to \(\pm\)105.1 billion as growth in overseas revenues from nonferrous metals smelting plants was outweighed by declines in revenues from municipal refuse incineration plants.

Operating income fell \(\frac{\pma}{1}\).8 billion to \(\frac{\pma}{8}\).9 billion due to the decline in sales.

# **Consumer Products & Machinery**

Consolidated net sales fell ¥97.5 billion in fiscal 2008 versus fiscal 2007 to ¥336.4 billion as growth in Asian motorcycle sales was more than offset by a drop in North American and European motorcycle sales, a decline in industrial robot sales to the auto and semiconductor industries, and the yen's progressive appreciation against the dollar and euro.

Due to the decline in sales, due particularly to stagnant sales of large-sized motorcycles, the segment incurred a ¥10.1 billion operating loss, ¥29.8 billion below its operating income in fiscal 2007.

#### **Hydraulic Machinery**

Consolidated order bookings fell \( \)\f\ \\ 8.1 \text{ billion in fiscal 2008 versus fiscal 2007 to \( \)\f\ \\ 84.1 \text{ billion,} \\ due \text{ primarily to decrease in demand from construction machinery manufacturers.}

Consolidated net sales were up \\$800 million versus fiscal 2007 to \\$84.9 billion by virtue of strong sales to the construction machinery industry through mid-year.

Operating income was down ¥700 million versus fiscal 2007 to ¥8.3 billion.

#### **Other Operations**

Consolidated net sales fell \(\frac{\pmathbf{\frac{4}}}{1.0}\) billion in fiscal 2008 versus fiscal 2007 to \(\frac{\pmathbf{4}}{1.0}\) billion. Operating profit grew \(\frac{\pmathbf{4}}{1.9}\) billion versus fiscal 2007 to \(\frac{\pmathbf{4}}{4.2}\) billion.

# **Consolidated Earnings Outlook**

We see no signs of a recovery from the economic recession that was triggered by the global financial crises, and we expect difficult business conditions to persist, particularly in mass-production businesses. The Company will nevertheless forge ahead to rebuild its earnings base and bring about sustained growth.

The Company expects consolidated net sales for the fiscal year ending March 31, 2010, of \(\xi\)1,240.0 billion. The Company expects sales from the Shipbuilding and Rolling Stock & Construction Machinery segments to increase but sales from the Consumer Products & Machinery segment to decline sharply due to the worsening market environment.

Profit-wise, despite the Company's determined efforts to thoroughly improve profitability throughout its operations by cutting fixed costs and expenses and increasing productivity, the Company expects operating income of \(\frac{4}{5}.0\) billion, recurring profit of \(\frac{4}{10}.0\) billion, and net income of \(\frac{4}{5}.0\) billion due to the impact of the strong yen and decline in sales in mass-production businesses.

Assumed exchange rates are \footnote{95} to the US dollar and \footnote{125} to the euro.

#### **Consolidated Financial Condition**

#### **Financial Condition**

At March 31, 2009, total assets were \(\pm\)1,399.7 billion, up 1.5% versus March 31, 2008. Current assets were up 1.3% to \(\pm\)995.7 billion. The main reason for the increase in current assets was a rise in inventories, reflecting progress made on projects for which orders have been received. The growth in tangible and intangible fixed assets more than offset the drop in the value of investment securities due to the stock price declines, and total fixed assets grew 1.8% versus March 31, 2008, to \(\pm\)403.9 billion.

Current liabilities increased 0.6% versus March 31, 2008, to ¥830.0 billion, and long-term liabilities grew 16.7% to ¥274.5 billion. As a result, total liabilities increased 4.2% to 1,104.5 billion. This was primarily due to a ¥72.5 billion decrease in payables being more than offset by an ¥112.3 billion increase in interest-bearing debt.

Net assets decreased 7.4% versus March 31, 2008, to \(\frac{4}{2}\)95.2 billion reflecting a decrease in foreign currency translation adjustments due to the strong yen.

#### **Cash Flows**

Net cash used in operating activities in fiscal 2008 was \(\frac{\pmathbf{4}}{4}.2\) billion, \(\frac{\pmathbf{4}}{17.0}\) billion more than in fiscal 2007. Principal cash inflows were depreciation and amortization of \(\frac{\pmathbf{4}}{4}.3\) billion and income before income taxes and minority interests of \(\frac{\pmathbf{2}}{2}3.6\) billion. Principal cash outflows were a decrease in accounts payable of \(\frac{\pmathbf{4}}{5}5.0\) billion, an increase in inventories of \(\frac{\pmathbf{4}}{5}4.7\) billion, and income taxes of \(\frac{\pmathbf{2}}{2}5.0\) billion.

Net cash used in investing activities amounted to \(\frac{4}{72.2}\) billion, \(\frac{4}{23.1}\) billion higher than in fiscal 2007. This cash was principally used to acquire property, plant and equipment.

Net cash provided by financing activities was to \(\frac{1}{2}\)107.6 billion, \(\frac{1}{2}\)135.0 billion more than in fiscal 2007. The increase was mainly due to an increase in borrowings.

#### **Cash Flow Ratios**

March 31,	2005	2006	2007	2008	2009
Ratio of shareholders' equity	16.8	18.5	21.3	22.7	20.7
to total assets (%)					
Market-value equity ratio (%)	22.3	50.0	60.9	26.8	23.3
Cash flow to debt ratio (%)	495.4	698.8	663.3	364.8	_
Interest-coverage ratio (times)	11.3	8.5	7.1	9.4	_

#### Notes:

1. Ratios are calculated as follows:

Ratio of shareholders' equity to total assets: Shareholders' equity / Total assets

Market-value equity ratio: Market capitalization / Total assets

Cashflow to debt ratio: Interest-bearing debt / Cash flow from operating activities

Interest-coverage ratio: Cash flow from operating activities / Interest paid

- 2. All indices are calculated using consolidated figures.
- 3. Market capitalization is calculated by multiplying the closing price of the company's stock by the number of shares issued and outstanding (excluding treasury stock) at the end of the fiscal year.
- 4. The figure for cash flow from operating activities is taken from cash flow from operating activities on the consolidated statement of cash flows.
- 5. Interest-bearing debt consists of all interest-bearing debt listed under liabilities on the consolidated balance sheet. Interest paid is the figure for "Cash paid for interest" on the consolidated statement of cash flows.
- 6. Cash flow from operating activities was negative for the fiscal year ended March 31, 2009, so the cash flow to debt ratio and the interest-coverage ratio are not given for that year.

#### Dividend Policy and Dividends for the Fiscal Years Through March 31, 2009 and 2010

The Company's basic policy is to continuously pay shareholders a stable dividend commensurate with the Company's earnings while accruing sufficient internal reserves to boost earnings power and strengthen and enhance the Company's operating foundation to enable future growth. In consideration of recent earnings performance, internal reserves, and other relevant factors, the Company intends to pay a dividend of \(\frac{1}{2}\)3 per share for the fiscal year ended March 31, 2009.

The Company also intends to pay a dividend of \( \frac{1}{2} \) per share for the fiscal year ending March 31, 2010.

## **Business and Other Risks**

No additional risks have surfaced since the Company reported on business and other risks in its most recent full-year statutory financial report (filed on June 25, 2008). Information on business and other risks is therefore omitted here.

### **Status of Group**

There have been no material changes in the "Status of Affiliated Companies" or "Chart of Operations (Nature of Operations)" in the Company's most recent full-year statutory financial report (filed on June 25, 2008). The Company has therefore omitted an updated disclosure.

# **Management Strategy**

# (1) Basic Management Strategy

In accord with its mission statement, the Group is pursuing a mission of "Kawasaki, working as one for the good of the planet." The Group has amassed a diverse wealth of technologies across a broad range of domains, most notably including land, marine, and air transport systems, and energy and environmental engineering. By maximally utilizing and combining these technological assets, the Group aims to harmonize diverse values and reconcile contradictory challenges such as material affluence and preservation of the global environment. As an integrated technology group, the Group is explicitly committed to contributing to the development of society by creating new value. Amid today's rapidly changing societal and operating environment, the Group's basic management policy is to enhance corporate value and increase customer satisfaction by maximally capitalizing on its integrated technological capabilities to offer customers exceptional products and services differentiated on the basis of brand or technology, while meeting the expectations of shareholders, customers, employees, and local communities.

# (2) Target Management Metrics

In the aim of generating profits that meet investors' expectations, the Group has adopted ROIC (return on invested capital: earnings before interest and taxes ÷ invested capital), a measure of capital efficiency, as its target metric of operating performance. While seeking to maximize ROIC, the Group will also endeavor to strengthen its financial condition through earnings growth and improvement in invested-capital efficiency. In the aim of strengthening its earnings power, the Group has adopted the ratio of recurring profit to net sales as a second target performance metric pursuant to its Global K medium-term business plan.

#### (3) Medium-to-long-term Management Strategy

Under its Global K medium-term business plan for the five years through fiscal 2011, the Company aims to develop into a highly profitable global company and realize its aforementioned corporate vision based on the core management principles of "quality followed by quantity," "selectivity and concentration," and "creation of new value."

In the first half of the Global K plan's term, the Company made steady progress in building up its overall earnings foundation by implementing various initiatives based on the above core management principles to improve individual businesses' profitability and reform or discontinue unprofitable businesses. Since fiscal 2009, however, the Company has been beset by an adverse operating environment amid the global recession triggered by US subprime mortgage defaults. In response to such a challenging environment, the Company is pursuing various initiatives in accord with the above basic policies.

# (4) Management Priorities

Through fiscal 2008, the Group was generally on schedule in achieving its earnings targets toward realization of the Global K plan's vision through business expansion and growth. However, the Group's operating environment has since turned increasingly adverse as severe repercussions from the financial market turnoil and credit crunch triggered by US subprime mortgage problems have fed through to the real economy. Japan in particular is projected to experience the most severe economic contraction of any developed country. Despite such adversity, the Group will maintain sound operations as a manufacturer.

To do so in an environment of temporarily heightened business risk, the Group recognizes the importance of conducting operations with an even stronger commitment to risk management and the concept of "quality followed by quantity," while also upholding the Global K plan's policies. The Group will closely monitor the market environment and place priority on lowering

its breakeven sales level, improving cash flow, and streamlining its balance sheet. In businesses where contraction in demand is a concern, the Group will assess risk more rigorously and screen order bookings and investment proposals more selectively. Meanwhile, the Group will proceed as planned in funneling resources into growth businesses (e.g., energy, environmental engineering) and R&D programs essential to lay the technological foundation for the Group's future. The Group will also continue to strategically invest in priority markets, giving due consideration to selection of investment opportunities and the speed and magnitude of resource deployment.

The Group aims to strengthen individual businesses' earnings power by implementing the following measures specific to each business.

- (1) Rolling Stock: With a large backlog of orders from North America and elsewhere, the rolling stock business will strengthen its operations in its three major markets: Japan, North America, and Asia.
- (2) Aerospace: The aerospace business will advance several major projects, including preparing for mass production of the Boeing 787 and the P-1 maritime patrol aircraft, and completing development of the next transport aircraft.
- (3) Gas Turbines & Machinery: The gas turbine & machinery business will strengthen its competitiveness by boosting its overall productivity, proceeding with development of a new model of jet engine for commercial aircraft, and strengthening its energy and environmental engineering operations by developing new products, including new models of industrial gas turbines and highly efficient gas engines.
- (4) Consumer Products & Machinery: Faced with headwinds in the form of a global recession, the consumer products & machinery business will strengthen its development and production operations on a global basis in the aim of boosting its products' competitiveness and improving the profitability of motorcycles targeted at developed-country markets, its highest-priority business.
- (5) Plant & Infrastructure Engineering: The plant & infrastructure engineering business, led by subsidiary Kawasaki Plant Systems, Ltd., will accelerate development of the energy-related and environmental businesses designated in the Global K medium-term plan.
- (6) Shipbuilding: With its sights set on winning new orders, the shipbuilding business will solidify improvement in earnings through such means as optimizing the Kawasaki Shipbuilding Corporation's production systems, including Chinese operations.
- (7) Hydraulic Machinery: The hydraulic machinery business will strengthen its pentapolar global operations (based in Japan, the US, Europe, China, and Korea) and nimbly invest enterprise resources while lowering its breakeven sales level.
- (8) Industrial Robots: The industrial robot business will strengthen its development capabilities and cultivate new customers.
- (9) Construction Machinery: The construction machinery business will strengthen its development and sales capabilities through its alliance with Hitachi Construction Machinery Co., Ltd., and TCM Corporation.

Needless to add, the Group's business activities such as those described above are predicated on compliance with applicable laws. The Group has prescribed internal corporate ethics regulations and is endeavoring to ensure that all personnel are knowledgeable about applicable laws with which they must comply. Toward this end, the Group conducts sequential education programs, distributes a variety of guidebooks, and has established compliance committees within various organizational units. The Group is also carrying out organizational initiatives to ensure legal compliance, mainly in the organizational units in charge of operating divisions and the head office. Meanwhile, the Group is endeavoring to establish a corporate culture that always places utmost priority on information disclosure and transparency.

The Group thus aims to enhance corporate value and establish reliable Kawasaki brands by strengthening its earnings power across all its businesses and ensuring rigorous compliance with applicable laws.

# **Consolidated Financial Statements**

# (1) Consolidated Balance Sheets

(1) Consolidated Balance Sheets	Million	s of yen
<del>-</del>	As of	As of
	March 31, 2008	March 31, 2009
Assets		
Current assets		
Cash on hand and in banks	39,875	31,955
Trade receivables	417,934	402,341
Inventories	439,309	_
Merchandise and finished products	· <u>-</u>	69,609
Work in process	_	325,578
Raw materials and supplies	_	81,253
Deferred tax assets	25,250	33,232
Other current assets	64,053	54,937
Allowance for doubtful receivables	(4,140)	(3,111)
Total current assets	982,282	995,796
Fixed assets	702,202	775,170
Net property, plant and equipment		
Buildings and structures	100,982	105,817
Machinery and equipment		
	68,371	76,944
Land	64,457	64,287
Leased assets	-	690
Construction in progress	9,938	19,572
Other	16,178	16,805
Total property, plant and equipment	259,927	284,117
Intangible assets		
Goodwill	-	1,106
Other	16,053	18,466
Total intangible assets	16,053	19,573
Investments and other assets		
Investments in securities	47,189	24,865
Long-term loans	2,005	559
Deferred tax assets	38,336	42,773
Other	34,319	33,272
Allowance for doubtful receivables	(1,344)	(1,187)
Total investments and other assets	120,506	100,283
Total fixed assets	396,487	403,974
Total assets	1,378,769	1,399,770
Liabilities		
Current liabilities		
Trade payables	430,999	358,478
Short-term borrowings	120,162	157,082
Current position of lease obligations	120,102	272
Income taxes payable	16,836	8,710
Deferred tax liabilities	269	931
Accrued bonuses	19,263	14,241
	6,733	7,638
Provision for product warranties Provision for losses on construction contracts	8,836	20,930
Provision for losses on damages suit	2,245	7,410
Advances from customers	124,679	125,762
Current portion of bonds	17,518	20,000
Commercial paper	-	30,000
Other	76,998	78,547
Total current liabilities	824,541	830,006

Long-term liabilities		
Bonds payable	60,990	40,990
Long-term debt	77,776	140,715
Lease obligations	-	227
Deferred tax liabilities	5,433	2,938
Provision for environmental measures	2,167	3,980
Employees' retirement and severance benefits	81,927	79,969
Other	6,895	5,697
Total long-term liabilities	235,190	274,518
Total liabilities	1,059,732	1,104,525
Net assets		
Shareholders' equity		
Common stock	104,328	104,328
Capital surplus	54,290	54,281
Retained earnings	151,401	154,272
Treasury stock	(459)	(467)
Total shareholders' equity	309,560	312,415
Valuation and translation adjustments		
Net unrealized gains (losses) on securities	10,292	3,139
Gains (losses) on hedging items	5,217	(263)
Foreign currency translation adjustment	(11,878)	(24,850)
Total valuation and translation adjustments	3,631	(21,974)
Minority interests	5,845	4,804
Total net assets	319,037	295,245
Total net assets and liabilities	1,378,769	1,399,770

# (2) Consolidated Statements of Income

	Year ended March 31, 2008	Year ended March 31, 2009
Net sales	1,501,097	1,338,597
Cost of sales	1,262,032	1,146,944
Gross profit	239,064	191,652
Selling, general and administrative expenses		
Salaries and benefits	43,112	41,879
Advertising expenses	14,650	12,966
R&D expenses	36,228	38,256
Provision for doubtful receivables	-	359
Other	68,163	69,477
Total selling, general and administrative expenses	162,154	162,939
Operating income	76,910	28,713
Non-operating income		
Interest income	3,654	3,141
Dividend income	1,350	1,210
Gain on sale of marketable and investment securities	465	620
Equity income of non-consolidated subsidiaries and affiliates	7,642	8,709
Foreign exchange gain, net	-	10,373
Other	4,733	3,784
Total non-operating income	17,845	27,838
Non-operating expenses		
Interest expense	7,980	6,658
Foreign exchange loss	11,548	-
Loss on valuation of securities	-	1,875
Other	11,254	9,298
Total non-operating expenses	30,783	17,832
Recurring profit	63,972	38,718
Extraordinary income		
Gain on sale of business	_	594
Gain on contribution of securities to the pension trust	1,375	-
Gain on sale of affiliates' shares	292	-
Total extraordinary income	1,668	594
Extraordinary losses		
Provision for losses on damages suit	2,245	5,165
Loss on contribution of securities to the pension trust	, <u>-</u>	4,492
Provision for environmental measures	2,167	1,812
Loss on impairment of fixed assets	2,763	1,399
Loss on sale of investments in affiliates	408	, <u>-</u>
Other	_	2,818
Total extraordinary losses	7,585	15,688
Income before income taxes and minority interests	58,055	23,625
Income taxes		
Current	23,270	16,783
Deferred	(1,260)	(6,021)
Total income taxes	22,010	10,761
Minority interests in net income of consolidated subsidiaries	903	1,135
Net income	35,141	11,727

# Consolidated Statement of Changes in Shareholders' Equity

consolidated statement of changes in shareholders 2	Millions	s of yen
	Year ended March 31, 2008	Year ended March
Shareholders' equity	,	,
Common stock		
Balance at end of previous year	103,187	104,328
Changes during the period	•	
Issuance of new shares	1,141	-
Total changes during the period	1,141	-
Balance at end of year	104,328	104,328
Capital surplus		,,
Balance at end of previous year	53,179	54,290
Changes during the period	,	,
Issuance of new shares	1,112	_
Treasury stock disposed	18	(9)
Other	(19)	( > )
Total changes during the period	1,111	(9)
Balance at end of year	54,290	54,281
Retained earnings	34,270	34,201
-	125,798	151,401
Balance at end of previous year	123,798	131,401
Changes during the period	(2.207)	(0.241)
Cash dividend	(8,297)	(8,341)
Net income for the year	35,141	11,727
Other	(1,241)	(514)
Total changes during the period	25,602	2,871
Balance at end of year	151,401	154,272
Treasury stock		
Balance at end of previous year	(55)	(459)
Changes during the period		
Treasury stock purchased	(488)	(31)
Treasury stock disposed	79	23
Other	4	-
Total changes during the period	(404)	(7)
Balance at end of year	(459)	(467)
Total shareholders' equity	•	
Balance at end of previous year	282,110	309,560
Changes during the period		
Issuance of new shares	2,254	-
Cash dividend	(8,297)	(8,341)
Net income for the year	35,141	11,727
Treasury stock purchased	(488)	(31)
Treasury stock disposed	97	14
Other	(1,256)	(514)
Total changes during the period	27,450	2,854
Balance at end of year	309,560	312,415
		312,413
Valuation and translation adjustments		
Net unrealized gain (loss) on securities		
Balance at end of previous year	19,342	10,292
Changes during the period		
Net changes in items other than shareholders' equity	(9,049)	(7,152)
Total changes during the period	(9,049)	(7,152)
Balance at end of year	10,292	3,139
Gains (losses) on hedging items	,	,
Balance at end of previous year	(1,607)	5,217
Changes during the period	(2,007)	C,=17
Net changes in items other than shareholders' equity	6,824	(5,480)
rect changes in noms other than shareholders equity	0,024	(2,700)

Total changes during the period	6,824	(5,480)
Balance at end of year	5,217	(263)
Foreign currency translation adjustments		
Balance at end of previous year	(9,417)	(11,878)
Changes during the period		
Net changes in items other than shareholders' equity	(2,461)	(12,987)
Total changes during the period	(2,461)	(12,987)
Balance at end of year	(11,878)	(24,850)
Total Valuation and translation adjustments		_
Balance at end of previous year	8,317	3,631
Changes during the period		
Net changes in items other than shareholders' equity	(4,686)	(25,621)
Total changes during the period	(4,686)	(25,621)
Balance at end of year	3,631	(21,974)
Minority interests		
Balance at end of previous year	4,949	5,845
Changes during the period		
Net changes in items other than shareholders' equity	895	(1,040)
Total changes during the period	895	(1,040)
Balance at end of year	5,845	4,804
Total net assets		
Balance at end of previous year	295,377	319,037
Changes during the period		
Issuance of new shares	2,254	-
Cash dividend	(8,297)	(8,341)
Net income for the year	35,141	11,727
Treasury stock purchased	(488)	(31)
Treasury stock disposed	97	14
Other	(1,256)	(514)
Net changes in items other than shareholders' equity	(3,790)	(26,661)
Total changes during the period	23,659	(23,807)
Balance at end of year	319,037	295,245

# (3) Consolidated Cash Flow Statement

(5) Consolidated Cash Flow Statement	Millions of yen		
	Year ended March 31, 2008	Year ended March 31, 2009	
Cash flow from operating activities			
Income before income taxes and minority interests	58,055	23,625	
Depreciation and amortization	37,455	44,334	
Loss on impairment of fixed assets	2,763	1,399	
Increase (decrease) in employees' retirement and severance benefits	7,124	2,314	
Increase (decrease) in accrued bonuses	1,451	(5,335)	
Increase (decrease) in allowance for doubtful receivables	(406)	(849)	
Increase (decrease) in provision for product warranties	-	1,161	
Increase (decrease) in provision for losses on construction contracts	(3,497)	12,201	
Increase (decrease) in provision for losses on damages suit	(153)	5,165	
Increase (decrease) in provision for environmental measures	2,167	1,812	
Loss on disposal of inventories	1,350	2,382	
(Gain) loss on sale of marketable and investment securities	(348)	(620)	
Loss on valuation of securities	-	1,875	
(Gain) loss on sale of property, plant, and equipment	1,397	164	
(Gain) loss on contribution of securities to the pension trust	(1,375)	4,492	
Investment gain on equity method	(7,642)	(8,709)	
Interest and dividend income	(5,004)	(4,351)	
Interest expense	7,980	6,658	
(Increase) decrease in trade receivables	(11,102)	5,398	
(Increase) decrease in inventories	(19,045)	(54,708)	
(Increase) decrease in other current assets	(10,724)	(2,709)	
Increase (decrease) in trade payables	26,870	(55,077)	
Increase (decrease) in advances received	1,849	8,274	
Increase (decrease) in other current liabilities	7,757	(8,867)	
Other	(3,315)	2,916	
Subtotal	93,606	(17,050)	
Cash received for interest and dividends	9,607	8,926	
Cash paid for interest	(8,035)	(6,480)	
Cash paid for income taxes	(19,413)	(25,064)	
Cash paid for suspension of activities for participation in Moto GP		(1,587)	
Net cash provided by operating activities	75,765	(41,256)	
Cash flow from investing activities			
(Increase) decrease in time deposits with maturities over three months	(1,634)	705	
Acquisition of property, plant and equipment	(45,598)	(68,059)	
Proceeds from sale of property, plant and equipment	468	2,902	
Acquisition of intangible assets	(5,237)	(6,400)	
Proceeds from sale of intangible assets	55	(0, 100)	
Acquisition of investments in securities	(1,183)	(3,043)	
Proceeds from sale of investments in securities	5,730	1,795	
Acquisition of equity interest in subsidiaries resulting in change in	3,730	-	
scope of consolidation	-	(1,241)	
(Increase) decrease in short-term loans receivable	(277)	(33)	
Additions to long-term loans receivable	(989)	(165)	
	94	1,474	
Proceeds from collection of long-term loans receivable Other		(233)	
	(516)	(72,283)	
Net cash used for investing activities	(49,090)	(72,283)	
Cash flow from financing activities			
Increase (decrease) in short-term borrowings, net	13,098	67,880	
Proceeds from long-term debt	3,327	73,551	
Repayment of long-term debt	(14,817)	(7,499)	
Redemption of bonds payable	(20,000)	(17,518)	
Acquisition of treasury stock	(479)	(16)	
Cash dividends paid	(8,262)	(8,320)	
	(259)	(361)	
Cash dividends paid to minority interests	(===)	(22)	
Cash dividends paid to minority interests Other	-	()	
Other	(27 391)	107 692	
Other Net cash used for financing activities	(27,391)	107,692	
Other	(27,391) (501) (1,217)	107,692 (908) (6,755)	

Increase in cash and cash equivalents due to changes in fiscal periods of consolidated subsidiaries	158	-
Cash and cash equivalents at end of year	38,169	31,413

# (5) Events or circumstances that raise material doubt regarding the going-concern assumption

Not applicable

#### (6) Basis of Preparation of Financial Statements

Other than the information in (7) "Changes in Basis of Preparation of Financial Statements," no material changes have been made in the information in the Company's most recent full-year statutory financial report (filed on June 25, 2008). The Company has therefore omitted an updated disclosure.

# (7) Changes in Basis of Preparation of Financial Statements

- 1. Change in the scope of consolidation
- (1) Change in the scope of consolidation

Seven companies became consolidated subsidiaries. Earth Technica Co., Ltd. (previously accounted for under the equity method), Earth Technica's subsidiary Fukae Powtec Co., Ltd., and another company were added as consolidated subsidiaries because the Company acquired additional shares in Earth Technica. Khitkan Co., Ltd., (previously accounted for under the equity method) was also added as a consolidated subsidiary because the Company acquired additional shares in that company. Additionally, the Company established three new consolidated subsidiaries.

Five companies ceased to be consolidated subsidiaries. Four former consolidated subsidiaries were excluded from the scope of consolidation because they merged with other consolidated subsidiaries. The remaining company was excluded because it was liquidated.

(2) Number of consolidated subsidiaries after change

97 companies

- 2. Change in application of the equity method
- (1) Non-consolidated subsidiaries which are accounted for under the equity method: None
- (2) Associated companies which are accounted for under the equity method:
  - 1) Change in associated companies which are accounted for under the equity method: Six companies ceased to be equity-method subsidiaries/affiliates. Earth Technica Co., Ltd., Earth Technica's subsidiary Fukae Powtec Co., Ltd., and another company ceased to be equity-method subsidiaries/affiliates because the Company acquired additional shares in Earth Technica. Khitkan Co., Ltd., also ceased to be accounted for under the equity method because the Company acquired additional shares in that company. The remaining two companies ceased to be equity-method subsidiaries/affiliates because the Company sold them.
  - 2) Number of associated companies accounted for under the equity method after change 12 companies
- 3. Changes in accounting standards

Valuation standards / methods for principal assets

Inventories

The Company previously valued ordinary held-for-sale inventories mainly at cost by the specific identification, moving average, and FIFO methods. Effective the fiscal year ended March 31, 2009, the Company switched to valuing inventories mainly at cost (writing down inventories' carrying value to reflect impairment of the goods' utility) by the specific identification, moving average, and FIFO methods when it adopted the *Accounting Standard for Measurement of Inventories* (ASBJ Statement No. 9, as revised July 5, 2006).

Due to this change, gross profit, operating income, recurring profit, and income before income taxes and minority interests for the fiscal year ended March 31, 2009, were each 4,074 million yen lower.

The effects on segment information are stated in the relevant sections.

#### 4. Changes in Accounting Policies

(1) Adoption of the Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements

Effective the fiscal year ended March 31, 2009, the Company adopted the *Practical Solution* on *Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements* (ASBJ Practical Issues Task Force Report No. 18, May 17, 2006). This change did not affect income/loss for the fiscal year ended March 31, 2009.

## (2) Adoption of the accounting standard for lease transactions (lessee)

Previously, finance leases for which ownership of the leased assets does not transfer to the lessees were not capitalized but accounted for in the same manner as operating leases. Effective the fiscal year ended March 31, 2009, the Company adopted the *Accounting Standard for Lease Transactions* (ASBJ Statement No.13, 1st Committee of the Business Accounting Council, June 17, 1993; revised March 30, 2007) and the *Guidance on Accounting Standard for Lease Transactions* (ASBJ Statement Guidance No.16, Accounting System Committee, Japanese Institute of Certified Public Accountants, January 18, 1994; revised March 30, 2007). Accordingly, such finance leases are now accounted for in the same manner as purchase/sale transactions.

Leased assets of which ownership does not transfer to the lessees were depreciated with the straight-line method assuming the lease period equals the estimated useful life and the residual value at the end of the lease term is nil.

Finance leases for which ownership of the leased assets does not transfer to the lessees entered into on or before March 31, 2008, continue to be accounted for in the same manner as operating leases.

This change did not materially affect income/loss for the fiscal year ended March 31, 2009.

#### (3) Adoption of the accounting standard for lease transactions (lessor)

Previously, finance leases for which ownership of the leased assets does not transfer to the lessees were not capitalized but accounted for in the same manner as operating leases. Effective the fiscal year ended March 31, 2009, the Company adopted the *Accounting Standard for Lease Transactions* (ASBJ Statement No.13, 1st Committee of the Business Accounting Council, June 17, 1993; revised March 30, 2007) and the *Guidance on Accounting Standard for Lease Transactions* (ASBJ Statement Guidance No.16, Accounting System Committee, Japanese Institute of Certified Public Accountants, January 18, 1994; revised March 30, 2007). Accordingly, such finance leases are now accounted for in the same manner as purchase/sale transactions.

Finance leases for which ownership of the leased assets does not transfer to the lessees entered into on or before March 31, 2008, continue to be accounted for in the same manner as operating leases.

This change did not materially affect income/loss for the fiscal year ended March 31, 2009.

# **Changes in the Presentation of Accounts**

Year ended March 31, 2009 (April 1, 2008 – March 31, 2009)

# Consolidated Balance Sheets

In accord with the Cabinet Office Ordinance on Partial Revision of the Regulations Concerning the Terminology, Forms and Preparation Methods of Financial Statements etc. (Cabinet Office Ordinance No. 50, August 7, 2008), effective the fiscal year ended March 31, 2009, assets that were presented as "inventories" in the fiscal year ended March 31, 2008, are divided and presented as "merchandise and finished products," "work in process," and "raw materials and supplies." "Merchandise and finished products," "work in process," and "raw materials and supplies" included in "inventories" in the fiscal year ended March 31, 2008, were 62,386 million yen, 296,265 million yen, and 80,656 million yen, respectively.

#### Consolidated Statements of Income

"Loss on valuation of securities" in non-operating expenses was presented separately because the amount exceeded 10% of total non-operating expenses.

Valuation loss on marketable and investment securities for the fiscal year ended March 31, 2008, was 59 million yen in total and included in "other" in non-operating expenses.

#### Consolidated Cash Flow Statements

"Increase (decrease) in provision for product warranties" and "loss on valuation of securities" in cash flow from operating activities were presented separately. The former to ensure clear disclosure of the Group's cash flows; the latter due to its increased importance. "Increase (decrease) in provision for product warranties" and "loss on valuation of securities" for the fiscal year ended March 31, 2008, were 1,755 million yen and 59 million yen, respectively, and included in "other" in cash flow from operating activities.

## Additional Information

The Company and its consolidated subsidiaries in Japan have revised machinery's useful life pursuant to 2008 amendments to the tax code. Due to this change, operating income, recurring profit, and income before income taxes and minority interests were each 1,690 million yen lower.

The effects on segment information are stated in the relevant sections.

#### (8) Notes on Financial Statements

#### Consolidated Balance Sheets

Year ended March 31, 2009 (March 31, 2009)

Information is omitted here as its disclosure in this report is not of material importance.

#### Consolidated Statements of Income

Year ended March 31, 2009 (April 1, 2008 to March 31, 2009)

- \*1. "Gain on sale of business" represents the gain on sale of consolidated subsidiary Kawasaki Life Corporation's golf course management business.
- 2. "Loss on contribution of securities to the pension trust" was a loss incurred by additional contribution of investment securities held by the Company to the pension trust.
- 3. Loss on impairment of fixed assets

(1) Outline asset groups in which loss on impairment of fixed assets was recognized

Purpose	Location	Type
Assets held for business	Sodegaura city, Chiba	Machinery, equipment, etc.

# (2) Method for asset grouping

Asset grouping is based on line of business, and principle assets held for lease and idle assets are treated as independent asset groups.

(3) Reason for recognition of loss on impairment of fixed assets

The book values of some assets were written down to recoverable amounts due to

deteriorating business income, market price declines, and/or diminishing prospective utility.

(4) Calculation of recoverable amount

Recoverable amounts are measured by net sales price or utility value. Net sales price is calculated based on assessment by a real estate appraiser or on fixed assets' tax-assessment values. Utility value is calculated based on expected future cash flows.

(5) Loss on impairment of fixed assets

A write-down of 1,399 million yen, mainly for machinery and equipment, was recorded as loss on impairment of fixed assets in extraordinary losses.

4. Other items (extraordinary losses) comprised a loss associated with suspension of Moto GP racing activities.

Notes on consolidated statements of income other than those presented above are omitted here, as their disclosure in this report is not of material importance.

# Information Omitted

Notes on the consolidated statements of changes in shareholders' equity, the consolidated cash flow statements, lease transactions, related-party transactions, tax-effect accounting, securities, derivative transactions, retirement benefits, stock-based compensation, business combinations, and other matters are omitted here, as their disclosure in this report is not of material importance

# **Segment Information**

# 1) Information by industry segment

Year ended March 31, 2008 (April 1, 2007 – March 31, 2008)

Millions of yen

	Sales and operating income (loss)					Assets, depr	reciation/amort pital expenditu	ization, and res
	External sales	Intersegment sales	Total sales	Operating expenses	Operating income (loss)	Assets	Depreciation /amortization	Capital expenditures
Shipbuilding	141,397	1,567	142,965	139,712	3,252	134,576	2,458	4,160
Rolling Stock & Construction Machinery	171,738	726	172,465	165,292	7,172	161,585	3,578	6,454
Aerospace	237,348	1,644	238,993	228,117	10,875	281,516	6,232	6,154
Gas Turbines & Machinery	185,486	16,940	202,426	189,034	13,392	188,133	3,765	5,391
Plant & Infrastructure Engineering	142,547	13,746	156,293	145,454	10,839	132,174	1,926	1,318
Consumer Products & Machinery	433,962	8,243	442,206	422,536	19,669	315,308	13,517	19,366
Hydraulic Machinery	84,027	8,724	92,752	83,635	9,117	53,347	2,658	4,801
Other	104,588	40,233	144,822	142,468	2,353	164,445	1,699	1,674
Total	1,501,097	91,827	1,592,925	1,516,252	76,672	1,431,087	35,836	49,320
Eliminations/ corporation	-	(91,827)	(91,827)	(92,065)	237	(52,318)	1,618	1,217
Consolidated total	1,501,097	-	1,501,097	1,424,186	76,910	1,378,769	37,455	50,538

# Notes: 1. Method of segmentation

Business segmentation is based on the categorization used by management.

# 2. Major products by industry segment

Industry segment	Major products
Shipbuilding	Ships and vessels
Rolling Stock & Construction Machinery	Rolling stock, construction machinery, snowplows
Aerospace	Aircrafts
Gas Turbines & Machinery	Jet engines, general-purpose gas turbine generators, movers
Plant & Infrastructure Engineering	Industrial equipment, boilers, environmental equipment, steel structures
Consumer Products & Machinery	Motorcycles, personal watercraft, all-terrain vehicles (ATV), utility vehicles, general-purpose gasoline engines, industrial robots
Hydraulic Machinery	Industrial hydraulic products
Other	Commercial activities, sales/order agency and intermediary activities, management of welfare facilities

- 3. "Eliminations/corporation" includes working funds (cash on hand and in banks) of the Company, fixed assets shared by all the segments, deferred tax assets and long-term investment funds (investment in securities), together totaling 115,075 million yen.
- 4. Figures for "Eliminations/corporation" under "Depreciation/amortization" include depreciation expenses on fixed assets shared by all the segments, and figures for "Eliminations/corporation" under "Capital expenditure" include expenses related to fixed assets shared by all the segments.

## 5. Change in inventory valuation method

In accord with the amendment of the Corporate Tax Act in 2008, effective the fiscal year ended March 31, 2008, the Company and its consolidated subsidiaries in Japan switched their depreciation method for property, plant and equipment acquired on or after April 1, 2007, to the depreciation method described in the Corporate Tax Act as amended.

Further, property, plant and equipment acquired on or before March 31, 2007, is depreciated in accord with the Corporate Tax Act before amendment to 5% of their acquisition cost; and the difference between 5% of the acquisition cost and the memorandum price is then depreciated using the straight-line method over five years from the following accounting year and recorded in depreciation expense.

Due to this change, compared with what they would have been under the previous accounting method, operating expenses for the fiscal year ended March 31, 2008, in the Shipbuilding business were 362 million yen higher; in the Rolling Stock & Construction Machinery business, 314 million yen higher; in the Aerospace business, 708 million yen higher; in the Gas Turbines & Machinery business, 526 million yen higher; in the Plant & Infrastructure Engineering business, 172 million yen higher; in the Consumer Products & Machinery business, 1,371 million yen higher; in the Hydraulic Machinery business, 259 million yen higher; in Other businesses, 208 million yen higher. Operating income in each segment was lower by the same amounts.

#### 6. Change of segment name

Effective the fiscal year ended March 31, 2009, the Japanese name of the Plant, Infrastructure, & Steel Structures Engineering segment was changed to Plant & Infrastructure Engineering due to the decreased importance of the steel-structures engineering to that business (the English name remains Plant & Infrastructure Engineering). There was no effect on sales or operating income/loss by segment.

Millions of yen

	Sales and operating income (loss)					Assets, depr	reciation/amort oital expenditur	ization, and res
	External sales	Intersegment sales	Total sales	Operating expenses	Operating income (loss)	Assets	Depreciation /amortization	Capital expenditures
Shipbuilding	126,426	1,761	128,188	129,207	(1,018)	139,016	3,986	7,115
Rolling Stock & Construction Machinery	186,454	1,367	187,822	176,452	11,369	200,481	5,139	6,147
Aerospace	200,424	1,873	202,298	206,475	(4,177)	331,670	6,659	20,380
Gas Turbines & Machinery	195,156	18,315	213,471	202,446	11,025	203,902	4,606	10,176
Plant & Infrastructure Engineering	105,178	13,852	119,030	110,059	8,971	113,157	1,716	1,270
Consumer Products & Machinery	336,459	4,037	340,497	350,640	(10,142)	268,013	14,957	24,297
Hydraulic			,				,	
Machinery	84,919	8,523	93,443	85,053	8,389	60,429	3,729	10,539
Other	103,579	42,143	145,722	141,466	4,256	149,478	1,846	1,173
Total	1,338,597	91,876	1,430,473	1,401,802	28,671	1,466,151	42,642	81,099
Eliminations/ corporation	-	(91,876)	(91,876)	(91,918)	41	(66,380)	1,691	1,350
Consolidated total	1,338,597	-	1,338,597	1,309,883	28,713	1,399,770	44,334	82,450

Notes: 1. Method of segmentation

Business segmentation is based on the categorization used by management.

#### 2. Major products by industry segment

Industry segment	Major products
Shipbuilding	Ships and vessels
Rolling Stock &	Rolling stock, construction machinery, snowplows
Construction Machinery	
Aerospace	Aircrafts
Gas Turbines &	Jet engines, general-purpose gas turbine generators, movers
Machinery	
Plant & Infrastructure Engineering	Industrial equipment, boilers, environmental equipment, steel structures
Consumer Products &	Motorcycles, personal watercraft, all-terrain vehicles (ATV), utility
Machinery	vehicles, general-purpose gasoline engines, industrial robots
Hydraulic Machinery	Industrial hydraulic products
Other	Commercial activities, sales/order agency and intermediary activities,
	management of welfare facilities

<sup>3. &</sup>quot;Eliminations/corporation" includes working funds (cash on hand and in banks) of the Company, fixed assets shared by all the segments, deferred tax assets, and long-term investment funds (investment in securities), together totaling 96,934 million yen.

<sup>4.</sup> Figures for "Eliminations/corporation" under "Depreciation/amortization" include depreciation expenses for fixed assets shared by all the segments, and figures for "Eliminations/corporation" under "Capital expenditure" include expenses related to fixed assets shared by all the segments.

#### 5. Change in inventory valuation standard and method

The Company previously valued ordinary held-for-sale inventories mainly at cost by the specific identification, moving average, and FIFO methods. Effective the first quarter of the fiscal year ended March 31, 2009, the Company switched to valuing inventories mainly at cost (writing down of inventories' carrying value to reflect impairment of the goods' utility) by the specific identification, moving average, and FIFO methods when it adopted the *Accounting Standard for Measurement of Inventories* (ASBJ Statement No. 9, as revised July 5, 2006). Due to this change, operating income for the fiscal year ended March 31, 2009, in the Rolling Stock & Construction Machinery business was 516 million yen lower; in the Aerospace business, 1,226 million yen lower; in the Gas Turbines & Machinery business, 1,677 million yen lower; in the Plant & Infrastructure Engineering business, 29 million yen lower; in the Consumer Products & Machinery business, 486 million yen lower; in the Hydraulic Machinery business, 103 million yen lower; and in the Other businesses, 34 million yen lower.

# 6. Change in useful life for property, plant and equipment

The Company and some of its consolidated subsidiaries in Japan have revised machinery's useful life and asset groupings pursuant to 2008 amendments to the tax code. Due to this change, operating income for the fiscal year ended March 31, 2009, in the Shipbuilding business was 543 million yen lower; in the Rolling Stock & Construction Machinery business, 473 million yen lower; in the Aerospace business, 271 million yen lower; in the Gas Turbines & Machinery business, 260 million yen lower; in the Plant & Infrastructure Engineering business, 53 million yen lower; in the Consumer Products & Machinery business, 205 million yen lower; in the Other businesses, 48 million yen lower; while in the Hydraulic Machinery business, it was 166 million yen higher.

#### 2) Information by geographic area

Year ended March 31, 2008 (April 1, 2007 – March 31, 2008)

Millions of yen

	External sales	Intersegment sales	Total sales	Operating expenses	Operating income (loss)	Assets
Japan	1,058,487	307,546	1,366,033	1,291,102	74,931	1,103,513
North America	267,559	25,201	292,761	293,276	(515)	191,075
Europe	131,608	5,320	136,928	132,449	4,479	83,928
Asia	33,296	24,751	58,048	56,597	1,451	37,917
Other areas	10,145	246	10,392	10,117	274	3,333
Total	1,501,097	363,067	1,864,164	1,783,542	80,622	1,419,768
Eliminations/corporate	-	(363,067)	(363,067)	(359,355)	(3,711)	(40,999)
Consolidated total	1,501,097	-	1,501,097	1,424,186	76,910	1,378,769

Notes: 1. Classification method of geographic segment: by geographic proximity

2. Major countries or regions in each segment other than Japan:

North America	The U.S.A. and Canada
Europe	The Netherlands, the United Kingdom,
	and Germany
Asia	Thailand, Indonesia, the Philippines, and Korea
Other areas	Australia and Brazil

3. "Eliminations/corporation" includes working funds (cash on hand and in banks) of the Company, fixed assets shared by all the segments, deferred tax assets, and long-term investment funds (investment in securities), together totaling 115,075 million yen.

#### 4. Change in inventory valuation method

In accord with the amendment of the Corporate Tax Act in 2008, effective the fiscal year ended March 31, 2008, the Company and its consolidated subsidiaries in Japan switched their depreciation method for property, plant and equipment acquired on or after April 1, 2007, to the depreciation method described in the Corporate Tax Act as amended.

Further, property, plant and equipment acquired on or before March 31, 2007, is depreciated in accord with the Corporate Tax Act before amendment to 5% of their acquisition cost; and the difference between 5% of the acquisition cost and the memorandum price is then depreciated using the straight-line method over five years from the following accounting year and recorded in depreciation expense.

Due to this change, compared with what it would have been under the previous accounting method, operating expenses for the fiscal year ended March 31, 2008 in Japan was 3,924 million yen higher, and operating income in Japan was lower by the same amount.

Year ended March 31, 2009 (April 1, 2008– March 31, 2009)

Millions of yen

	External sales	Intersegment sales	Total sales	Operating expenses	Operating income (loss)	Assets
Japan	974,453	247,019	1,221,473	1,208,066	13,406	1,169,702
North America	220,855	24,499	245,355	246,742	(1,386)	182,268
Europe	90,897	4,563	95,460	94,753	707	59,216
Asia	43,328	41,818	85,146	80,593	4,552	38,421
Other areas	9,062	250	9,312	8,945	367	2,970
Total	1,338,597	318,151	1,656,748	1,639,101	17,647	1,452,578
Eliminations/corporate	-	(318,151)	(318,151)	(329,217)	11,065	(52,808)
Consolidated total	1,338,597	-	1,338,597	1,309,883	28,713	1,399,770

Notes: 1. Classification method of geographic segment: by geographic proximity

2. Major countries or regions in each segment other than Japan:

North America	The U.S.A. and Canada
Europe	The Netherlands, the United Kingdom,
	and Germany
Asia	Thailand, Indonesia, the Philippines, and Korea
Other areas	Australia and Brazil

3. "Eliminations/corporation" includes working funds (cash on hand and in banks) of the Company, fixed assets shared by all the segments, deferred tax assets, and long-term investment funds (investment in securities), together totaling 96,934 million yen.

# 4. Change in inventory valuation standard and method

The Company previously valued ordinary held-for-sale inventories mainly at cost by the specific identification, moving average, and FIFO methods. Effective the first quarter of the fiscal year ended March 31, 2009, the Company switched to valuing inventories mainly at cost (writing down inventories' carrying value to reflect impairment of the goods' utility) by the specific identification, moving average, and FIFO methods when it adopted the *Accounting Standard for Measurement of Inventories* (ASBJ Statement No. 9, as revised July 5, 2006). Due to this change, operating income for the fiscal year ended March 31, 2009, in Japan was 4,074 million yen lower.

#### 5. Change in useful life for property, plant and equipment

The Company and some of its consolidated subsidiaries on Japan have revised machinery's useful life and asset groupings pursuant to 2008 amendments to the tax code. Due to this change, operating income for the fiscal year ended March 31, 2009, in Japan was 1,690 million yen lower.

# 2. Overseas sales

Year ended March 31, 2008 (April 1, 2007 – March 31, 2008)

Millions of yen

			<u> </u>
	Overseas sales	Consolidated net sales	Ratio of overseas sales to consolidated sales (%)
North America	358,716	-	23.8
Europe	153,612	-	10.2
Asia	161,905	-	10.7
Other areas	148,315	-	9.8
Total	822,550	1,501,097	54.7

- Notes: 1. "Overseas sales" includes sales by the Company and its consolidated subsidiaries to the countries and regions other than Japan.
  - 2. Classification method of geographic segment: by geographic proximity3. Major countries or regions in each segment:

North America	The U.S.A. and Canada
Europe	The United Kingdom, France, the Netherlands, Germany,
	and Italy
Asia	China, Korea, Taiwan, Vietnam, and the Philippines
Other areas	Panama, Brazil, Bahamas, and Australia

Year ended March 31, 2009 (April 1, 2008 – March 31, 2009)

Millions of yen

	Overseas sales	Consolidated net sales	Ratio of overseas sales to consolidated sales (%)
North America	309,979	-	23.1
Europe	116,298	-	8.6
Asia	174,310	-	13.0
Other areas	130,050	-	9.7
Total	730,637	1,338,597	54.5

- Notes: 1. "Overseas sales" includes sales by the Company and its consolidated subsidiaries to the countries and regions other than Japan.
  - 2. Classification method of geographic segment: by geographic proximity
  - 3. Major countries or regions in each segment:

North America	The U.S.A. and Canada
Europe	The United Kingdom, France, the Netherlands, Germany,
	and Italy
Asia	China, Korea, the Philippines, Taiwan, and Indonesia
Other areas	Panama, Bahamas, Brazil, and Australia

# **Per-share Data**

	As of March	As of March
	31, 2008	31, 2009
Net assets per share (yen)	187.73	174.10
Earnings per share – basic (yen)	21.08	7.02
Earnings per share – diluted (yen)	20.58	6.92

#### Notes:

1. Net assets per share is computed based on the following data.

Millions of yen, except number of shares

	As of March	As of March
_	31, 2008	31, 2009
Total net assets on consolidated balance sheets	319,037	295,245
Amounts excluded from total net assets	5,845	4,804
Of which: Minority interests	5,845	4,804
Net assets attributable to the common shares	313,192	290,440
Number of common shares used to compute net assets per share (thousand shares)	1,668,304	1,668,234

2. Both basic and diluted earnings per share are computed based on the following data.

Millions of yen, except number of shares and earnings per share

	As of March	As of March
	31, 2008	31, 2009
Earnings per share – basic		
Net income	35,141	11,727
Earnings not attributable to common shareholders	-	-
Net income allocated to the common stocks	35,141	11,727
Weighted-average number of common shares (thousand shares)	1,666,850	1,668,271
Earnings per share – diluted		
Net income adjustment	96	77
Of which: Interest expense etc.	96	77
Increase in common shares (thousand shares)	45,289	35,747
Of which:		
Convertible bonds (thousand shares)	24,341	18,037
Bonds with stock acquisition rights (thousand shares)	20,948	17,709
Summary of non-diluting residual securities not		
included in the computation of diluted earnings per share	-	-

# Material subsequent events

Year ended March 31, 2009 (April 1, 2008 – March 31, 2009) Not applicable

# **Non-consolidated Financial Statements**

# (1) Non-consolidated Balance Sheets

(1) Non-consolidated Balance Sheets	Million	Millions of yen	
<del>-</del>	As of	As of	
	March 31, 2008	March 31, 2009	
Assets		-	
Current assets			
Cash on hand and in banks	18,823	9,607	
Notes receivable-trade	1,494	1,595	
Accounts receivable-trade	242,641	266,188	
Work in process	228,894	238,757	
Raw materials and supplies	45,909	50,006	
Advance payments	16,289	20,318	
Prepaid expenses	302	442	
Deferred tax assets	6,351	16,536	
Other current assets	0,331	10,550	
Short-term loans	20,041	26,417	
	12,749	11,096	
Accounts receivable, other Accrued income	24	33	
Derivative assets	17,392	9,900	
Other	2,900	3,003	
Total other current assets		50,451	
	53,108		
Allowance for doubtful receivables	(935)	(947)	
Total current assets _	612,879	652,956	
Fixed assets			
Net property, plant and equipment	46.045	40.646	
Buildings	46,045	48,646	
Structures Machinery and againment	9,155	9,389	
Machinery and equipment Vessels	30,416	35,497	
Vesseis Aircraft	2	1	
	200 649	137	
Vehicles		666	
Tools, furniture and fixtures Land	9,547	10,721	
Leased assets	34,441	34,509 547	
	2 410		
Construction in progress	3,410	15,271	
Total property, plant and equipment	133,869	155,389	
Intangible assets	2.702	2.474	
Software	3,793	3,474	
License production and licensee's execution right	398	114	
Other	7,064	10,169	
Total intangible assets	11,256	13,758	
Investments and other assets			
Investments in securities	43,417	22,482	
Shares of affiliates	88,494	95,491	
Investments in capital of affiliates	1,826	2,873	
Long-term loans	10	13	
Long-term loans to affiliates	4,446	3,371	
Long-term loans to employees	288	258	
Claims in bankruptcy and rehabilitation	197	180	
Deferred tax assets	21,000	26,712	
Other	5,903	6,214	
Allowance for doubtful receivables	(629)	(1,713)	
Total investments and other assets	164,956	155,883	
Total fixed assets	310,082	325,031	
Total assets	922,962	977,988	

Notes payable-trade         34,066         25,797           Accounts payable-trade         267,340         214,072           Accounts payable-trade         3,527         8,974           Current portion of long-term debt         3,527         8,974           Current portion of long-term debt         3,527         8,974           Current portion of long-term debt         10,639         18,851           Accounts payable, other         10,639         18,851           Accounts payable, other         25,411         26,954           Income taxes payable         5,817         983           Advances from customers         35,639         43,373           Deposits received         1,007         1,792           Unearned revenue         30         18           Accrued bonuses         10,797         6,756           Provision for product warranties         724         1,007           Provision for losses on construction contracts         2,882         10,985           Provision for losses on construction contracts         2,882         10,985           Provision for losses on construction contracts         2,882         10,985           Provision for losses on damages suit         2,245         7,410           Other current li	Liabilities Current liabilities		
Accounts payable-trade		24.066	25 707
Short-term borrowings		*	•
Current position of loase obligations         119           Accounts payable, other         10,639         18,851           Accounts payable, other         10,639         18,851           Accounts payable, other         10,639         18,851           Accounts payable         5,817         983           Advances from customers         35,639         48,373           Deposits received         1,007         1,792           Uncarned revenue         30         18           Accrued bonuses         10,797         6,756           Provision for losses on construction contracts         2,882         10,985           Provision for losses on damages suit         0,245         7,410           Other current liabilities         10,000         20,000           Current portion of convertible bonds payable         10,000         20,000           Current portion of convertible bonds payable         7,518         -           Commercial paper         7         30,000           Notes payable-facilities         1,223         20,000           Other         1,412         3,308           Bonds with stock acquisition rights         50,209         36,455           Long-term liabilities         50,000         30,000		·	·
Current position of lease obligations			
Accounts payable, other         10,639         18,851           Accrued expenses         25,411         26,954           Income taxes payable         5,817         983           Advances from customers         35,639         48,373           Deposits received         1,007         1,792           Unearmed revenue         30         18           Accrued bonuses         10,797         6,756           Provision for losses on construction contracts         2,882         10,985           Provision for losses on damages suit         2,245         7,410           Other current liabilities         2,245         7,410           Current portion of convertible bonds payable         10,000         20,000           Current portion of convertible bonds payable         7,518         -           Commercial paper         -         30,000           Notes payable-facilities         1,223         2,080           Other         Total current liabilities         508,229         546,455           Long-term liabilities         50,000         30,000           Bonds with stock acquisition rights         3,952         3,952           Long-term debt         7,018         7,018           Long-term accounts payable, other		3,327	
Accrued expenses   25,411   26,954     Income taxes payable   5,817   983     Advances from customers   35,639   48,373     Deposits received   1,007   1,792     Unearned revenue   30   18     Accrued bonuses   10,797   6,756     Provision for product warranties   724   1,007     Provision for losses on construction contracts   2,882   10,985     Provision for losses on damages suit   0,245   7,410     Other current liabilities   2,245   7,410     Other current portion of bonds payable   10,000   20,000     Current portion of convertible bonds payable   7,518   -		10.620	
Income taxes payable			·
Advances from customers   35,639   48,373     Deposits received   1,007   1,792     Unearned revenue   30   18     Accrued bonuses   10,797   6,756     Provision for product warranties   724   1,007     Provision for losses on construction contracts   2,882   10,985     Provision for losses on damages suit   2,245   7,410     Other current liabilities   10,000   20,000     Current portion of bonds payable   10,000   20,000     Current portion of convertible bonds payable   7,518   -			·
Deposits received			
Unearned revenue   30			·
Accrued bonuses	•	•	•
Provision for product warranties         7.24         1,008           Provision for losses on construction contracts         2,882         10,985           Provision for losses on damages suit         2,245         7,410           Other current liabilities         10,000         20,000           Current portion of bonds payable         10,000         20,000           Current portion of convertible bonds payable         7,518         -           Commercial paper         -         30,000           Notes payable-facilities         1,223         2,080           Other         1,424         3,308           Other         1,424         3,308           Bonds payable         50,000         30,000           Convertible bond         7,038         7,038           Bonds with stock acquisition rights         3,952         3,952           Long-term debt         70,155         134,711           Lease obligations         -         2           Cong-term accounts payable, other         485         374           Provision for environmental measures         1,386         2,945           Employees' retirement and severance benefits         25,823         21,238           Other         Total long-term liabilities			
Provision for losses on construction contracts         2,882         10,985           Provision for losses on damages suit         2,245         7,410           Other current liabilities         10,000         20,000           Current portion of bonds payable         7,518         -           Commercial paper         -         30,000           Notes payable-facilities         1,223         2,080           Other         1,424         3,308           Long-term liabilities         50,000         30,000           Bonds payable         50,000         30,000           Convertible bond         7,038         7,038           Bonds with stock acquisition rights         3,952         3,952           Long-term debt         70,155         134,711           Lease obligations         -         2           Long-term accounts payable, other         485         374           Provision for environmental measures         1,386         2,945           Employees' retirement and severance benefits         25,823         21,238           Other         Total long-term liabilities         159,366         200,732           Total liabilities         8         25,24         471           Capital surplus         52			
Provision for losses on damages suit Other current liabilities         2,245         7,410           Current portion of bonds payable         10,000         20,000           Current portion of convertible bonds payable         7,518         -           Commercial paper         -         30,000           Notes payable-facilities         1,223         2,080           Other         1,424         3,308           Total current liabilities         50,000         30,000           Bonds payable         50,000         30,000           Convertible bond         7,038         7,038           Bonds with stock acquisition rights         3,952         3,952           Long-term debt         70,155         134,711           Lease obligations         2         2           Long-term accounts payable, other         485         374           Provision for environmental measures         1,386         2,945           Employees' retirement and severance benefits         25,823         21,238           Other         Total long-term liabilities         159,366         200,732           Total labilities         524         471           Valuatia surplus         52,058         52,058           Shareholders' equity <td< td=""><td></td><td></td><td></td></td<>			
Other current portion of bonds payable         10,000         20,000           Current portion of convertible bonds payable         7,518         -           Commercial paper         1         30,000           Notes payable-facilities         1,223         2,080           Other         1,424         3,308           Long-term liabilities         508,229         546,455           Bonds payable         50,000         30,000           Convertible bond         7,038         7,038           Bonds with stock acquisition rights         3,952         3,952           Long-term debt         70,155         134,711           Lease obligations         -         2           Long-term accounts payable, other         485         374           Provision for environmental measures         1,386         2,945           Employees' retirement and severance benefits         25,823         21,238           Other         524         471           Total liabilities         159,366         200,732           Total liabilities         667,596         747,188           Net assets           Shareholders' equity         52,058         52,058           Capital surplus         52,058 <t< td=""><td></td><td>·</td><td></td></t<>		·	
Current portion of bonds payable         10,000         20,000           Current portion of convertible bonds payable         7,518         -           Commercial paper         1         30,000           Notes payable-facilities         1,223         2,080           Other         1,424         3,308           Total current liabilities         508,229         546,455           Long-term liabilities         50,000         30,000           Bonds payable         50,000         30,000           Convertible bond         7,038         7,038           Bonds with stock acquisition rights         3,952         3,952           Long-term debt         70,155         134,711           Leas obligations         -         2           Long-term accounts payable, other         485         374           Provision for environmental measures         1,386         2,945           Employees' retirement and severance benefits         25,823         21,238           Other         524         471           Total liabilities         159,366         200,732           Total liabilities         104,328         104,328           Net assets         Shareholders' equity         52,058         52,058		2,245	7,410
Current portion of convertible bonds payable         7,518         -           Commercial paper         -         30,000           Notes payable-facilities         1,223         2,080           Other         1,424         3,308           Total current liabilities         508,229         546,455           Bonds payable         50,000         30,000           Convertible bond         7,038         7,038           Bonds with stock acquisition rights         3,952         3,952           Long-term debt         70,155         134,711           Leas obligations         -         2           Long-term debt         485         374           Provision for environmental measures         1,386         2,945           Employees' retirement and severance benefits         25,823         21,238           Other         Total long-term liabilities         524         471           Total liabilities         Total long-term liabilities         159,366         200,732           Total surplus         52,058         52,058           Other         48         39           Total liabilities         52,058         52,058           Other capital surplus         52,058         52,058      <			
Commercial paper   1,223   2,080     Notes payable-facilities   1,223   2,080     Cother   Total current liabilities   508,229   546,455     Long-term liabilities   508,229   546,455     Long-term liabilities   508,000   30,000     Convertible bond   7,038   7,038     Bonds payable   50,000   30,000     Convertible bond   7,038   7,038     Bonds with stock acquisition rights   3,952   3,952     Long-term debt   70,155   134,711     Lease obligations   - 2     Long-term accounts payable, other   485   374     Provision for environmental measures   1,386   2,945     Employees' retirement and severance benefits   25,823   21,238     Other   Total long-term liabilities   159,366   200,732     Total liabilities   Total long-term liabilities   159,366   200,732     Total liabilities   Total long-term liabilities   159,366   200,732     Total capital surplus   52,058   52,058     Capital surplus   52,058   52,058     Capital surplus   48   39     Total capital surplus   52,058   52,058     Other capital surplus   48   39     Total capital surplus   52,107   52,098     Retained earnings   Provision for special depreciation   174   146     Provision for special account for advanced depreciation   174   146     Provision for special account for advanced depreciation   174   146     Provision for special account for advanced depreciation   174   146     Provision for special account for advanced depreciation   174   146     Provision for special account for advanced depreciation   174   146     Provision for special account for advanced depreciation   174   146     Provision for special account for advanced depreciation   174   146     Provision for special account for advanced depreciation   174   146     Provision for special account for advanced depreciation   174   146     Provision for special account for advanced depreciation   174   146     Provision for special account for advanced depreciation   174   146     Provision for special account for advanced depreciation   174   174     Provision for special account f	* * *		20,000
Notes payable-facilities         1,223         2,080           Other         1,424         3,308           Total current liabilities         508,229         546,455           Long-term liabilities         50,000         30,000           Convertible bond         7,038         7,038           Bonds with stock acquisition rights         3,952         3,952           Long-term debt         70,155         134,711           Lease obligations         -         2           Long-term accounts payable, other         485         374           Provision for environmental measures         1,386         2,945           Employees' retirement and severance benefits         25,823         21,238           Other         Total long-term liabilities         524         471           Total liabilities         159,366         200,732           Total labilities         52,058         20,732           Total surplus         52,058         104,328           Capital surplus         52,058         52,058           Capital surplus         52,058         52,058           Other capital surplus         52,058         52,058           Retained earnings         7         52,098           Retai	* * *	7,518	-
Other         Total current liabilities         1,424         3,308           Long-term liabilities         508,229         \$46,455           Bonds payable         50,000         30,000           Convertible bond         7,038         7,038           Bonds with stock acquisition rights         3,952         3,952           Long-term debt         70,155         134,711           Lease obligations         -         2           Long-term accounts payable, other         485         374           Provision for environmental measures         1,386         2,945           Employees' retirement and severance benefits         25,823         21,238           Other         524         471           Total liabilities         159,366         200,732           Total liabilities         104,328         104,328           Net assets         Shareholders' equity         104,328         104,328           Capital surplus         52,058         52,058           Capital surplus         48         39           Total capital surplus         52,058         52,058           Cother capital surplus         52,058         52,058           Retained earnings         Provision for special depreciation of fixed assets		-	30,000
Total current liabilities	Notes payable-facilities		2,080
Bonds payable	Other	1,424	3,308
Bonds payable         50,000         30,000           Convertible bond         7,038         7,038           Bonds with stock acquisition rights         3,952         3,952           Long-term debt         70,155         134,711           Lease obligations         -         2           Long-term accounts payable, other         485         374           Provision for environmental measures         1,386         2,945           Employees' retirement and severance benefits         25,823         21,238           Other         524         471           Total liabilities         159,366         200,732           Total liabilities         52,056         747,188           Net assets           Shareholders' equity         8         104,328         104,328           Capital surplus         52,058         52,058         104,328         104,328         104,328           Other capital surplus         48         39         104         104,328         104,328         104,328         104,328         104,328         104,328         104,328         104,328         104,328         104,328         104,328         104,328         104,328         104,328         104,328         104,328         104,3	Total current liabilities _	508,229	546,455
Convertible bond         7,038         7,038           Bonds with stock acquisition rights         3,952         3,952           Long-term debt         70,155         134,711           Lease obligations         -         2           Long-term accounts payable, other         485         374           Provision for environmental measures         1,386         2,945           Employees' retirement and severance benefits         25,823         21,238           Other         524         471           Total liabilities         159,366         200,732           Total liabilities           Net assets           Shareholders' equity           Common stock         104,328         104,328           Capital surplus         52,058         52,058           Capital surplus         48         39           Total capital surplus         52,107         52,098           Retained earnings         7         52,098           Other retained earnings         6,734         6,798           Provision for special depreciation of fixed assets         6,734         6,798           Provision for special account for advanced depreciation of fixed assets         6,734         6,798 <t< td=""><td>Long-term liabilities</td><td></td><td></td></t<>	Long-term liabilities		
Bonds with stock acquisition rights         3,952         3,952           Long-term debt         70,155         134,711           Lease obligations         -         2           Long-term accounts payable, other         485         374           Provision for environmental measures         1,386         2,945           Employees' retirement and severance benefits         25,823         21,238           Other         Total long-term liabilities         159,366         200,732           Total liabilities         159,366         200,732           Total liabilities         104,328         104,328           Net assets           Shareholders' equity           Common stock         104,328         104,328           Capital surplus         52,058         52,058           Other capital surplus         48         39           Total capital surplus         52,058         52,058           Retained earnings         174         146           Provision for especial depreciation         174         146           Provision for special account for advanced depreciation of fixed assets         6,734         6,798           Provision for special account for advanced depreciation of fixed assets         6,798	Bonds payable	50,000	30,000
Long-term debt         70,155         134,711           Lease obligations         -         2           Long-term accounts payable, other         485         374           Provision for environmental measures         1,386         2,945           Employees' retirement and severance benefits         25,823         21,238           Other         524         471           Total long-term liabilities         159,366         200,732           Total liabilities         667,596         747,188           Net assets           Shareholders' equity           Common stock         104,328         104,328           Capital surplus         52,058         52,058           Other capital surplus         52,058         52,058           Other capital surplus         52,058         52,058           Retained earnings         70tal capital surplus         52,107         52,098           Retained earnings           Other retained earnings         70ter retained earnings         6,734         6,798           Provision for special account for advanced depreciation         174         146           Provision for special account for advanced depreciation         -         384 <tr< td=""><td>Convertible bond</td><td>7,038</td><td>7,038</td></tr<>	Convertible bond	7,038	7,038
Lease obligations         -         2           Long-term accounts payable, other         485         374           Provision for environmental measures         1,386         2,945           Employees' retirement and severance benefits         25,823         21,238           Other         524         471           Total long-term liabilities         159,366         200,732           Total liabilities           Net assets           Shareholders' equity           Common stock         104,328         104,328           Capital surplus         52,058         52,058           Cher capital surplus         52,058         52,058           Other capital surplus         52,107         52,098           Retained earnings           Other retained earnings           Provision foe special depreciation         174         146           Provision for special account for advanced depreciation of fixed assets         6,734         6,798           Provision for special account for advanced depreciation of fixed assets         77,859         62,988           Retained earnings brought forward         77,859         62,988	Bonds with stock acquisition rights	3,952	3,952
Long-term accounts payable, other   485   374     Provision for environmental measures   1,386   2,945     Employees' retirement and severance benefits   25,823   21,238     Other   524   471     Total long-term liabilities   159,366   200,732     Total liabilities   667,596   747,188      Net assets	Long-term debt	70,155	134,711
Provision for environmental measures         1,386         2,945           Employees' retirement and severance benefits         25,823         21,238           Other         524         471           Total long-term liabilities         159,366         200,732           Total liabilities         667,596         747,188           Net assets           Shareholders' equity         667,596         747,188           Common stock         104,328         104,328           Capital surplus         52,058         52,058           Legal capital surplus         52,058         52,058           Other capital surplus         48         39           Total capital surplus         52,107         52,098           Retained earnings         52,107         52,098           Retained earnings         6,734         6,798           Provision for special depreciation of fixed assets         6,734         6,798           Provision for special account for advanced depreciation of fixed assets         6,734         6,798           Retained earnings brought forward         77,859         62,988           Retained earnings brought forward         77,859         62,988           Total retained earnings         44,599	Lease obligations	-	2
Provision for environmental measures         1,386         2,945           Employees' retirement and severance benefits         25,823         21,238           Other         524         471           Total long-term liabilities         159,366         200,732           Total liabilities         667,596         747,188           Net assets           Shareholders' equity         667,596         747,188           Common stock         104,328         104,328           Capital surplus         52,058         52,058           Legal capital surplus         52,058         52,058           Other capital surplus         48         39           Total capital surplus         52,107         52,098           Retained earnings         52,107         52,098           Retained earnings         6,734         6,798           Provision for special depreciation of fixed assets         6,734         6,798           Provision for special account for advanced depreciation of fixed assets         6,734         6,798           Retained earnings brought forward         77,859         62,988           Retained earnings brought forward         77,859         62,988           Total retained earnings         44,599		485	374
Employees' retirement and severance benefits         25,823         21,238           Other         524         471           Total long-term liabilities         159,366         200,732           Total liabilities         667,596         747,188           Net assets           Shareholders' equity         104,328         104,328           Common stock         104,328         104,328           Capital surplus         52,058         52,058           Other capital surplus         48         39           Total capital surplus         52,107         52,098           Retained earnings         52,107         52,098           Retained earnings         174         146           Provision for special depreciation of fixed assets         6,734         6,798           Provision for special account for advanced depreciation of fixed assets         6,734         6,798           Retained earnings brought forward         77,859         62,988           Retained earnings brought forward         77,859         62,988           Total retained earnings         44,769         70,318           Treasury stock         10tal shareholders' equity         240,745         226,277           Valuation and translation adjustments		1,386	2,945
Other         Total long-term liabilities         524         471           Total liabilities         159,366         200,732           Total liabilities         667,596         747,188           Net assets           Shareholders' equity         0         104,328         104,328           Common stock         104,328         104,328         104,328           Capital surplus         52,058         52,058         52,058         52,058         39         104 capital surplus         52,107         52,098         52,098         8         104,329         104,529         104,529         104,529         104,529	Employees' retirement and severance benefits		
Total long-term liabilities			
Net assets         Shareholders' equity           Common stock         104,328         104,328           Capital surplus         52,058         52,058           Other capital surplus         48         39           Total capital surplus         52,107         52,098           Retained earnings         52,107         52,098           Retained earnings         174         146           Provision foe special depreciation         174         146           Provision for advanced depreciation of fixed assets         6,734         6,798           Provision for special account for advanced depreciation of fixed assets         73,859         62,988           Retained earnings brought forward         77,859         62,988           Retained earnings brought forward         77,859         62,988           Treasury stock         (459)         70,318           Treasury stock         701 shareholders' equity         240,745         226,277           Valuation and translation adjustments         9,237         2,872           Gains (losses) on hedging items         5,383         1,649           Total valuation and translation adjustments         14,620         4,522	Total long-term liabilities	159,366	
Net assets           Shareholders' equity         104,328         104,328           Common stock         104,328         104,328           Capital surplus         52,058         52,058           Other capital surplus         48         39           Total capital surplus         52,107         52,098           Retained earnings         52,107         52,098           Retained earnings         700         70           Other retained earnings         174         146           Provision foe special depreciation of fixed assets         6,734         6,798           Provision for special account for advanced depreciation of fixed assets         -         384           Retained earnings brought forward         77,859         62,988           Teasury stock         (459)         (467)           Total shareholders' equity         240,745         226,277           Valuation and translation adjustments         9,237         2,872           Gains (losses) on hedging items         5,383         1,649           Total valuation and translation adjustments         14,620         4,522	<del>_</del>	·	
Shareholders' equity         104,328         104,328           Common stock         104,328         104,328           Capital surplus         52,058         52,058           Other capital surplus         48         39           Total capital surplus         52,107         52,098           Retained earnings         52,107         52,098           Retained earnings         174         146           Provision foe special depreciation         174         146           Provision for advanced depreciation of fixed assets         6,734         6,798           Provision for special account for advanced depreciation of fixed assets         -         384           Retained earnings brought forward         77,859         62,988           Total retained earnings         84,769         70,318           Treasury stock         (459)         (467)           Valuation and translation adjustments         9,237         2,872           Valuation and translation adjustments         5,383         1,649           Total valuation and translation adjustments         14,620         4,522	<del>-</del>		,
Common stock         104,328         104,328           Capital surplus         52,058         52,058           Other capital surplus         48         39           Total capital surplus         52,107         52,098           Retained earnings         52,107         52,098           Retained earnings         70 ther retained earnings         174         146           Provision for special depreciation of fixed assets         6,734         6,798           Provision for special account for advanced depreciation of fixed assets         -         384           Retained earnings brought forward         77,859         62,988           Treasury stock         4459         70,318           Treasury stock         70 tal shareholders' equity         240,745         226,277           Valuation and translation adjustments         9,237         2,872           Gains (losses) on hedging items         5,383         1,649           Total valuation and translation adjustments         14,620         4,522	Net assets		
Capital surplus         52,058         52,058           Other capital surplus         48         39           Total capital surplus         52,107         52,098           Retained earnings         52,107         52,098           Retained earnings         70         70           Other retained earnings         70         70           Provision for special depreciation         174         146           Provision for advanced depreciation of fixed assets         6,734         6,798           Provision for special account for advanced depreciation of fixed assets         -         384           Retained earnings brought forward         77,859         62,988           Teasury stock         (459)         (467)           Total shareholders' equity         240,745         226,277           Valuation and translation adjustments         9,237         2,872           Sains (losses) on hedging items         5,383         1,649           Total valuation and translation adjustments         14,620         4,522	Shareholders' equity		
Capital surplus         52,058         52,058           Other capital surplus         48         39           Total capital surplus         52,107         52,098           Retained earnings         52,107         52,098           Retained earnings         70         70           Other retained earnings         70         70           Provision for special depreciation         174         146           Provision for advanced depreciation of fixed assets         6,734         6,798           Provision for special account for advanced depreciation of fixed assets         -         384           Retained earnings brought forward         77,859         62,988           Teasury stock         (459)         (467)           Total shareholders' equity         240,745         226,277           Valuation and translation adjustments         9,237         2,872           Sains (losses) on hedging items         5,383         1,649           Total valuation and translation adjustments         14,620         4,522	Common stock	104,328	104,328
Legal capital surplus         52,058         52,058           Other capital surplus         48         39           Total capital surplus         52,107         52,098           Retained earnings         52,107         52,098           Retained earnings         70,000         174         146           Provision for special depreciation of fixed assets         6,734         6,798           Provision for special account for advanced depreciation of fixed assets         -         384           Retained earnings brought forward         77,859         62,988           Treasury stock         (459)         (467)           Total shareholders' equity         240,745         226,277           Valuation and translation adjustments         9,237         2,872           Gains (losses) on hedging items         5,383         1,649           Total valuation and translation adjustments         14,620         4,522	Capital surplus		
Other capital surplus         48         39           Total capital surplus         52,107         52,098           Retained earnings         Other retained earnings           Provision foe special depreciation         174         146           Provision for advanced depreciation of fixed assets         6,734         6,798           Provision for special account for advanced depreciation of fixed assets         -         384           Retained earnings brought forward         77,859         62,988           Total retained earnings         84,769         70,318           Treasury stock         (459)         (467)           Total shareholders' equity         240,745         226,277           Valuation and translation adjustments         9,237         2,872           Gains (losses) on hedging items         5,383         1,649           Total valuation and translation adjustments         14,620         4,522		52,058	52,058
Total capital surplus 52,107 52,098  Retained earnings Other retained earnings Provision foe special depreciation 174 146 Provision for advanced depreciation of fixed assets 6,734 6,798 Provision for special account for advanced depreciation of fixed assets Retained earnings brought forward 77,859 62,988  Retained earnings brought forward 77,859 62,988  Total retained earnings 44,769 70,318  Treasury stock (459) (467)  Total shareholders' equity Valuation and translation adjustments Net unrealized gains (losses) on securities 9,237 2,872  Gains (losses) on hedging items 5,383 1,649  Total valuation and translation adjustments  14,620 4,522			·
Retained earnings Other retained earnings Provision foe special depreciation Provision for advanced depreciation of fixed assets Provision for special account for advanced depreciation of fixed assets Retained earnings brought forward Total retained earnings Treasury stock Total shareholders' equity Valuation and translation adjustments Net unrealized gains (losses) on securities Total valuation and translation adjustments		52,107	52,098
Other retained earnings Provision foe special depreciation Provision for advanced depreciation of fixed assets Provision for special account for advanced depreciation of fixed assets Provision for special account for advanced depreciation of fixed assets  Retained earnings brought forward  Total retained earnings  Treasury stock  Total shareholders' equity  Valuation and translation adjustments Net unrealized gains (losses) on securities Population and translation adjustments  Net unrealized gains (losses) on hedging items Total valuation and translation adjustments  Total valuation and translation adjustments  Total valuation and translation adjustments  14,620  174  174  146  174  146  174  146  174  146  174  146  174  146  174  146  174  146  174  146  178  189  189  189  189  189  189  189	-	,	
Provision foe special depreciation         174         146           Provision for advanced depreciation of fixed assets         6,734         6,798           Provision for special account for advanced depreciation of fixed assets         -         384           Retained earnings brought forward         77,859         62,988           Total retained earnings         84,769         70,318           Treasury stock         (459)         (467)           Valuation and translation adjustments         240,745         226,277           Valuation and translation adjustments         9,237         2,872           Gains (losses) on hedging items         5,383         1,649           Total valuation and translation adjustments         14,620         4,522			
Provision for advanced depreciation of fixed assets Provision for special account for advanced depreciation of fixed assets  Retained earnings brought forward  Total retained earnings  Treasury stock  Total shareholders' equity  Valuation and translation adjustments  Net unrealized gains (losses) on securities  Total valuation and translation adjustments  Total valuation and translation adjustments  Total valuation and translation adjustments  14,620  4,522		174	146
Provision for special account for advanced depreciation of fixed assets         -         384           Retained earnings brought forward         77,859         62,988           Total retained earnings         84,769         70,318           Treasury stock         (459)         (467)           Valuation and translation adjustments         240,745         226,277           Valuation and translation adjustments         9,237         2,872           Gains (losses) on hedging items         5,383         1,649           Total valuation and translation adjustments         14,620         4,522			6.798
of fixed assets         Retained earnings brought forward       77,859       62,988         Total retained earnings       84,769       70,318         Treasury stock       (459)       (467)         Total shareholders' equity       240,745       226,277         Valuation and translation adjustments         Net unrealized gains (losses) on securities       9,237       2,872         Gains (losses) on hedging items       5,383       1,649         Total valuation and translation adjustments       14,620       4,522		-,	7,
Retained earnings brought forward         77,859         62,988           Total retained earnings         84,769         70,318           Treasury stock         (459)         (467)           Total shareholders' equity         240,745         226,277           Valuation and translation adjustments         9,237         2,872           Gains (losses) on hedging items         5,383         1,649           Total valuation and translation adjustments         14,620         4,522		-	384
Total retained earnings		77.050	62.000
Treasury stock  Total shareholders' equity  Valuation and translation adjustments  Net unrealized gains (losses) on securities  Gains (losses) on hedging items  Total valuation and translation adjustments  Total valuation and translation adjustments  (459) (467)  220,277  2,872  5,383 1,649  Total valuation and translation adjustments  14,620 4,522		·	
Total shareholders' equity Valuation and translation adjustments Net unrealized gains (losses) on securities Gains (losses) on hedging items Total valuation and translation adjustments	_	·	
Valuation and translation adjustmentsNet unrealized gains (losses) on securities9,2372,872Gains (losses) on hedging items5,3831,649Total valuation and translation adjustments14,6204,522	_		
Net unrealized gains (losses) on securities9,2372,872Gains (losses) on hedging items5,3831,649Total valuation and translation adjustments14,6204,522		240,745	226,277
Gains (losses) on hedging items 5,383 1,649 Total valuation and translation adjustments 14,620 4,522		0.007	2.072
Total valuation and translation adjustments 14,620 4,522			
10tal net assets 255,366 230,799			
	Total net assets	255,366	230,/99

Total net assets and liabilities	922,962	977,988

# (2) Non-consolidated Statements of Income

(2) Non-consolidated Statements of Income	Millions of yen		
	Year ended March 31, 2008	Year ended March 31, 2009	
Net sales	889,963	771,428	
Cost of sales	784,062	718,187	
Gross profit	105,900	53,241	
Selling, general and administrative expenses			
Salaries and benefits	12,435	12,110	
Depreciation and amortization	769	778	
Allowance for doubtful receivables	-	7	
R&D expenses	32,230	32,849	
Unallocated expenses	5,649	5,430	
Contract expense	3,778	3,148	
Other	7,983	10,978	
Total selling, general and administrative expenses	62,847	65,302	
Operating income (loss)	43,053	(12,061)	
Non-operating income		( ,,,,	
Interest income	1,059	1,002	
Dividend income	6,640	12,077	
Gain on sale of marketable and investment securities	394	11	
Foreign exchange gains, net	-	11,213	
Reversal of allowance for doubtful receivables	151	128	
Other	804	1.101	
Total non-operating income	9,051	25,534	
Non-operating expenses		25,554	
Interest expense	2,944	3,465	
Interest expense  Interest on bonds	1,617	1,008	
Foreign exchange losses	8,525	1,000	
Loss on valuation of securities	-	1,777	
Other	7,312	4,608	
Total non-operating expenses	20,399	10,859	
Recurring profit	31,705	2,614	
Extraordinary income	31,703	2,014	
Gain on sale of investments in affiliates	1,522		
Gain on contribution of securities to the pension trust	1,375	-	
Gain on concellation of shares due to absorption	189		
Total extraordinary income	3,088		
Extraordinary losses			
Provision for losses on damages suit	2,245	5,165	
Loss on impairment of fixed assets	2,662	3,103	
Provision for environmental measures	1,386	1,558	
Loss on contribution of securities to the pension trust	1,380	4,492	
Provision for doubtful accounts of affiliates	-	1,230	
Loss on valuation of stock of affiliates	-	452	
Other	-	2,818	
	6,294	15,716	
Total extraordinary losses			
Income (loss) before income taxes	28,499	(13,102)	
Income taxes	0.743	2.020	
Current	8,743	2,030	
Deferred	(1,066)	(9,023)	
Total income taxes	7,677	(6,992)	
Net income (loss)	20,822	(6,109)	

# (3) Non-consolidated Statement of Changes in Shareholders' Equity

	Year ended March		
gr. 1 11 A A	31, 2008	31, 2009	
Shareholders' equity			
Common stock	102.105	10100	
Balance at end of previous year	103,187	104,328	
Changes during the period			
Issuance of new shares	1,141	-	
Total changes during the period	1,141	·	
Balance at end of year	104,328	104,328	
Capital surplus			
Capital reserve			
Balance at end of previous year	50,945	52,058	
Changes during the period			
Issuance of new shares	1,112	-	
Total changes during the period	1,112		
Balance at end of year	52,058	52,058	
Other capital surplus			
Balance at end of previous year	49	48	
Changes during the period			
Treasury stock disposed	(1)	(9)	
Total changes during the period	(1)	(9)	
Balance at end of year	48	39	
Retained earnings			
Other retained earnings			
Provision for special depreciation			
Balance at end of previous year	423	174	
Changes during the period			
Reversal of provision for special depreciation	(251)	(33)	
Provision for special depreciation	2	5	
Total changes during the period	(249)	(28)	
Balance at end of year	174	146	
Provision for advanced depreciation of fixed assets			
Balance at end of previous year	6,963	6,734	
Changes during the period	2,5 22	3,72	
Reversal of provision for advanced depreciation of fixed assets	(228)	(64)	
Provision for advanced depreciation of fixed assets	(===)	128	
Total changes during the period	(228)	63	
Balance at end of year	6,734	6,798	
Provision for special account for advanced depreciation of fixed	0,734	0,770	
assets			
	_		
Balance at end of previous year	_		
Changes during the period			
Reversal of provision for special account for advanced depreciation of fixed assets	-		
•			
Provision for special account for advanced depreciation of fixed assets	-	384	
=		20.	
Total changes during the period	-	384	
Balance at end of year	-	384	
Retained earnings brought forward	640 <b>55</b>	== 0.54	
Balance at end of previous year	64,857	77,859	
Changes during the period			
Cash dividend	(8,297)	(8,341)	
Net income	20,822	(6,109)	
Reversal of provision for special depreciation	251	33	
Provision for special depreciation	(2)	(5)	
Reversal of provision for advanced depreciation of	220	-	
fixed assets	228	64	

Provision for advanced depreciation of fixed assets	-	(128)
Provision for special account for advanced depreciation of fixed assets	-	(384)
Total changes during the period	13,002	(14,871)
Balance at end of year	77,859	62,988
Treasury stock	•	
Balance at end of previous year	(45)	(459)
Changes during the period		
Treasury stock purchased	(488)	(31)
Treasury stock disposed	74	23
Total changes during the period	(414)	(7)
Balance at end of year	(459)	(467)
Total shareholders' equity		
Balance at end of previous year	226,382	240,745
Changes during the period		
Issuance of new shares	2,254	-
Cash dividend	(8,297)	(8,341)
Net income for the year	20,822	(6,109)
Treasury stock purchased	(488)	(31)
Treasury stock disposed	73	14
Total changes during the period	14,363	(14,468)
Balance at end of year	240,745	226,277
Valuation and translation adjustments		
Net unrealized gain (loss) on securities		
Balance at end of previous year	17,810	9,237
Changes during the period		
Net changes in items other than shareholders' equity	(8,573)	(6,364)
Total changes during the period	(8,573)	(6,364)
Balance at end of year	9,237	2,872
Gains (losses) on hedging items	,	
Balance at end of previous year	(1,062)	5,383
Changes during the period	,	
Net changes in items other than shareholders' equity	6,446	(3,733)
Total changes during the period	6,446	(3,733)
Balance at end of year	5,383	1,649
Total valuation and translation adjustments		
Balance at end of previous year	16,747	14,620
Changes during the period		
Net changes in items other than shareholders' equity	(2,127)	(10,098)
Total changes during the period	(2,127)	(10,098)
Balance at end of year	14,620	4,522
Total net assets		
Balance at end of previous year	243,129	255,366
Changes during the period		
Issuance of new shares	2,254	-
Cash dividend	(8,297)	(8,341)
Net income for the year	20,822	(6,109)
Treasury stock purchased	(488)	(31)
Treasury stock disposed	73	14
Net changes in items other than shareholders' equity	(2,127)	(10,098)
Total changes during the period	12,236	(24,566)
Balance at end of year	255,366	230,799

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(4) Events or circumstances that raise material doubt regarding the going-concern assumption

# 6. Other

# (1) Corporate officer changes

Refer to the Company's press release of February 23, 2009, titled "Directors and Executive Officers to Change."

# (2) Orders and sales (consolidated)

# 1) Orders received

	Year ended March 31, 2008 (A)		Year ended March 31, 2009 (B)		Change (B-A)	
	million yen	% of total	million yen	% of total	million yen	%
Shipbuilding	251,331	15.6	71,512	4.6	(179,818)	(71.5)
Rolling Stock & Construction Machinery	183,254	11.3	264,603	17.1	81,349	44.3
Aerospace	202,505	12.5	239,176	15.5	36,671	18.1
Gas Turbines & Machinery	227,422	14.1	355,517	23.0	128,095	56.3
Plant & Infrastructure Engineering	106,045	6.5	83,648	5.4	(22,397)	(21.1)
Consumer Products & Machinery	433,962	26.9	336,459	21.8	(97,503)	(22.4)
Hydraulic Machinery	92,334	5.7	84,142	5.4	(8,192)	(8.8)
Other	113,900	7.0	105,528	6.8	(8,371)	(7.3)
Total	1,610,756	100.0	1,540,589	100.0	(70,167)	(4.3)

Note: The Consumer Products & Machinery segment's orders received are equal to its net sales as production is based mainly on estimated demand.

# 2) Net sales

	Year ended 2008		Year ended 2009	March 31, O(B)	Change	e (B-A)
	million yen	% of total	million yen	% of total	million yen	%
Shipbuilding	141,397	9.4	126,426	9.4	(14,971)	(10.5)
Rolling Stock & Construction Machinery	171,738	11.4	186,454	13.9	14,715	8.5
Aerospace	237,348	15.8	200,424	14.9	(36,924)	(15.5)
Gas Turbines & Machinery	185,486	12.3	195,156	14.5	9,670	5.2
Plant & Infrastructure Engineering	142,547	9.4	105,178	7.8	(37,368)	(26.2)
Consumer Products & Machinery	433,962	28.9	336,459	25.1	(97,503)	(22.4)
Hydraulic Machinery	84,027	5.5	84,919	6.3	891	1.0
Other	104,588	6.9	103,579	7.7	(1,009)	(0.9)
Total	1,501,097	100.0	1,338,597	100.0	(162,500)	(10.8)

# 3) Order backlog

	Year ended 2008		Year ended 2009	March 31, O(B)	Change	e (B-A)
	million yen	% of total	million yen	% of total	million yen	%
Shipbuilding	414,175	27.0	356,937	21.0	(57,238)	(13.8)
Rolling Stock & Construction Machinery	431,376	28.1	478,565	28.1	47,188	10.9
Aerospace	248,332	16.1	286,600	16.8	38,268	15.4
Gas Turbines & Machinery	245,961	16.0	405,196	23.8	159,234	64.7
Plant & Infrastructure Engineering	135,288	8.8	112,162	6.6	(23,125)	(17.0)
Consumer Products & Machinery	-	-	-	-	_	-
Hydraulic Machinery	29,316	1.9	28,539	1.6	(777)	(2.6)
Other	29,211	1.9	31,160	1.8	1,948	6.6
Total	1,533,663	100.0	1,699,162	100.0	165,499	10.7

# (3) Orders and sales (non-consolidated)

# Orders, net sales and order backlog by industry segment

# 1) Orders received

	Year ended March 31, 2008 (A)		Year ended March 31, 2009 (B)		Change (B-A)	
	million yen	% of total	million yen	% of total	million yen	%
Rolling Stock & Construction Machinery	132,390	14.8	209,304	19.8	76,913	58.0
Aerospace	182,698	20.4	222,684	21.1	39,985	21.8
Gas Turbines & Machinery	225,411	25.2	345,796	32.7	120,385	53.4
Plant & Infrastructure Engineering	32,087	3.5	28,977	2.7	(3,110)	(9.6)
Consumer Products & Machinery	318,770	35.7	247,740	23.4	(71,029)	(22.2)
Total	891,357	100.0	1,054,503	100.0	163,145	18.3
Export orders received	564,718	63.3	553,607	52.4	(11,111)	(1.9)

Note: The Consumer Products & Machinery segment's orders received are equal to its net sales as production is based mainly on estimated demand.

# 2) Net sales

	Year ended March 31, 2008 (A)		Year ended March 31, 2009 (B)		Change (B-A)	
	million yen	% of total	million yen	% of total	million yen	%
Rolling Stock & Construction Machinery	138,681	15.5	129,779	16.8	(8,902)	(6.4)
Aerospace	220,263	24.7	182,995	23.7	(37,267)	(16.9)
Gas Turbines & Machinery	175,886	19.7	184,540	23.9	8,653	4.9
Plant & Infrastructure Engineering	36,361	4.0	26,373	3.4	(9,988)	(27.4)
Consumer Products & Machinery	318,770	35.8	247,740	32.1	(71,029)	(22.2)
Total	889,963	100.0	771,428	100.0	(118,534)	(13.3)
Net export sales	521,756	58.6	455,912	59.0	(65,844)	(12.6)

# 3) Order backlog

	Year ended March 31, 2008 (A)		Year ended March 31, 2009 (B)		Change (B-A)	
	million yen	% of total	million yen	% of total	million yen	%
Rolling Stock & Construction Machinery	282,620	33.4	355,432	31.7	72,811	25.7
Aerospace	232,666	27.5	271,872	24.2	39,205	16.8
Gas Turbines & Machinery	274,496	32.4	434,666	38.7	160,170	58.3
Plant & Infrastructure Engineering	55,924	6.6	58,485	5.2	2,560	4.5
Consumer Products & Machinery	-	-	-	-	-	-
Total	845,707	100.0	1,120,456	100.0	274,748	32.4
Export order backlog	459,867	54.3	549,261	49.0	89,394	19.4

# Supplementary information on earnings forecasts for the fiscal year ending March 31, 2010

# (1) Consolidated earnings outlook

Billions of yen

	Outlook for the year ending March 31, 2010 (A)	Year ended March 31, 2009 (B)	Change (A-B)
Net sales	1,240.0	1,338.5	(98.5)
Operating income	5.0	28.7	(23.7)
Recurring profit	10.0	38.7	(28.7)
Net income	6.0	11.7	(5.7)

Orders received	1,180.0	1,540.5	(360.5)
Before-tax ROIC (%)	2.6%	4.5%	(1.9)%
R&D expenses	40.0	38.2	1.8
Capital expenditures			
	78.0	82.4	(4.4)
Depreciation/amortization			
	54.0	44.3	9.7
Number of employees at end of period *Number of employees outside of Japan included therein	33,000 8,400*	32,266 7,955*	734 445*

Notes: 1. The expected foreign exchange rate used for the outlook: ¥95=US\$1, ¥125=1 Euro

- 2. Before-tax ROIC = (income before income taxes + interest expense) / invested capital
- 3. Capital expenditure represents the total of newly recorded property, plant and equipment and newly recorded intangible assets. Depreciation/amortization represents depreciation/amortization expenses for property, plant and equipment and intangible assets.

# (2) Outlook by industry segment

# 1) Net sales and operating income (loss)

Billions of yen

	Outlook for the year ending March 31, 2010 (A)		Year ended March 31, 2009 (B)		Change (A – B)	
	Net sales	Operating income (loss)	Net sales	Operating income (loss)	Net sales	Operating income (loss)
Shipbuilding	150.0	3.5	126.4	(1.0)	23.6	4.5
Rolling Stock & Construction Machinery	170.0	9.0	150.3	12.3	19.7	(3.3)
Aerospace	190.0	2.5	200.4	(4.1)	(10.4)	6.6
Gas Turbines & Machinery	200.0	7.0	195.1	11.0	4.9	(4.0)
Plant & Infrastructure Engineering	95.0	4.0	105.1	8.9	(10.1)	(4.9)
Consumer Products &						
Machinery	260.0	(26.0)	336.4	(10.1)	(76.4)	(15.9)
Hydraulic Machinery	65.0	3.0	84.9	8.3	(19.9)	(5.3)
Other	110.0	2.0	139.6	3.3	(29.6)	(1.3)
Total	1,240.0	5.0	1,338.5	28.7	(98.5)	(23.7)

#### 2) Orders received

Billions of yen

			,
	Outlook for the year ending March 31, 2010 (A)	Year ended March 31, 2009 (B)	Change (A – B)
Shipbuilding	110.0	71.5	38.5
Rolling Stock & Construction Machinery	150.0	235.0	(85.0)
Aerospace	170.0	239.1	(69.1)
Gas Turbines & Machinery	220.0	355.5	(135.5)
Plant & Infrastructure Engineering	80.0	83.6	(3.6)
Consumer Products &			,
Machinery	260.0	336.4	(76.4)
Hydraulic Machinery	70.0	84.1	(14.1)
Other	120.0	135.0	(15.0)
Total	1,180.0	1,540.5	(360.5)

Notes: The construction machinery business, which was previously included in the Rolling Stock & Construction Machinery segment, was spun-off in April 2009 to become KCM Corporation. Hitachi Construction Machinery Co., Ltd., subsequently invested capital in, entered into business alliance with, KCM Corporation. As a result, said business's relationship with the Rolling Stock & Construction Machinery segment was weakened, and it was therefore included in the "Other" segment in the above segment outlook.

For reference, the construction machinery business's sales, income (loss), and orders received for the year ended March 31, 2009, were included in "Other" above. Therefore, the above figures differ from those for sales and operating income (loss) presented in "Segment information" in the notes on financial statements, and for net sales and orders presented in the "Orders and sales (consolidated)" section.